

2008 Top 50 Retailers

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50. Vanderyacht Propane Inc.

Retailers Rankings

*Profiles of the largest
propane retail marketers
in the United States*



1 AmeriGas

P.O. Box 965
Valley Forge, PA 19482
Phone: 610-337-7000 • Fax: 610-992-3252
Web site: www.amerigas.com

Founded: 1959

Owners: Publicly held

Outlets: 600

States: 49

Customers: 1,300,000

2008 fiscal year retail gallons: 993,000,000

2008 fiscal year wholesale gallons: 113,000,000

Employees: 5,900

Bobtails: 2,640

Transports: 540

Storage volume: N/A

Acquisitions: 5

Gallons acquired: 20,000,000

Fiscal year ends: 9-30-08

Officers: Eugene V.N. Bissell, president and CEO; Jerry E. Sheridan, vice president - finance and CFO; Randy A. Hannigan, vice president - field operations; William D. Katz, vice president - human resources; David L. Lugar, vice president - supply and logistics; Carey M. Monaghan, vice president - sales and marketing; William J. Stanczak, controller and chief accounting officer; John S. Iannarelli, vice president - Midwest field operations; Kevin Rumbelow, vice president - operations support; Steven A. Samuel, vice president - law, associate general counsel; Robert W. Krick, vice president - treasurer and assistant secretary; William G. Robey, vice president - sales operations; Richard W. Fabrizio, vice president - chief information officer; Joseph B. Powers, vice president - AmeriGas Cylinder Exchange

2 Ferrellgas Partners LP

7500 College Blvd., Suite 1000
Overland Park, KS 66210
Phone: 913-661-1500
E-mail: information@ferrellgas.com

Web site: www.ferrellgas.com

Founded: 1939

Owners: Publicly held

Outlets: 137

States: 50 states, District of Columbia and Puerto Rico

Customers: approx. 1,000,000

2008 fiscal year retail gallons: 808,890,000

2008 fiscal year wholesale gallons: N/A

Employees: 4,083

Bobtails: 1,785

Transports: 299

Storage volume: N/A

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 7-31-08

Officers: James E. Ferrell, chairman and CEO; Stephen L. Wambold, president and COO; Tod D. Brown, senior vice president, Ferrellgas, and president, Blue Rhino; George Koloroutis, senior vice president, Ferrell North America; J. Ryan VanWinkle, CFO and vice president, corporate finance and treasurer; Jennifer A. Boren, vice president, information technology; Gene D. Caresia, vice president, human resources and legal
Operations personnel: Steve Faacks, vice president, Northeast Division; Micah Redman, vice president, Southeast Division; Randy Schott, vice president, West Division

3 Heritage Propane

5000 Sawgrass Village Circle, Suite 4
Ponte Vedra Beach, FL 32082

Phone: 904-280-1996 • Fax: 904-280-8107

E-mail: dmclean@heritagepropane.com

Web site: www.heritagepropane.com

Founded: 1989

Owners: Publicly held

Outlets: 519

States: 41

Customers: more than 1,300,000

2008 fiscal year retail gallons: 594,362,247

2008 fiscal year wholesale gallons: 9,555,113

Employees: 4,500

Bobtails: 1,705

Transports: 222

Storage volume: N/A

Acquisitions: 18
Gallons acquired: 42,380,000
Fiscal year ends: 8-31-08

Officers: Energy Transfer Partners: Kelcy L. Warren, CEO and chairman; Mackie McCrea, president and COO; Martin Salinas, CFO; Jerry Langdon, chief administrative and compliance officer; Thomas P. Mason, general counsel and secretary; William G. Powers, president, propane; Karen Z. Hicks, vice president, administration and controller
Heritage Propane operations management: R. Paul Grady, senior vice president and COO; Eric Beatty, general counsel; Mark A. Darr, Steve Sheffield, Van Peterson, Phil Comstock and Jim Hamilton, vice president, operations; Tom D. Stikeleather, vice president, operations, MetroLift Propane; Paul Grone, vice president and chief information officer; Peter Swift, vice president, supply and distribution; Bill Cody, vice president, western supply; George Palmer, president, Heritage Energy Resources; David Stroupe, vice president, business development; Jerry Lucas, vice president, safety and technical training; Pat West, vice president, marketing and sales
VPs and region managers: Alan Wells, Bill Kiefer, Bill Tate, Blaine Cronn, Bob Fritz, Bob Hill, Bob Melick, Bob Spaniel, Bob Young, Bryan Bradshaw, Cody Savage, Dale Burgess, Don Kendall, Doug Ouweleen, Eddie Julian, Jane Stroupe, Jim Gunnink, Jim Mohnach, Joe Rosengrant, John Holland, Lloyd Pope, Mike Hart, Mike Jinks, Mike Kinney, Paul Von Ranzow, Ryan Poole, Sean Daugherty, Tommy Manion, Tony Provencio, Tony Slayden, Trip Timberlake, Wayne Canary, Tommy C. Stikeleather, Marty Baker

4 Suburban Propane Partners LP

240 Route 10 West, P.O. Box 206
Whippany, NJ 07981
Phone: 973-887-5300 • Fax: 973-515-5994
[Web site: www.suburbanpropane.com](http://www.suburbanpropane.com)

Founded: 1928
Owners: Publicly held
Outlets: 300
States: 30
Customers: 900,000

2008 fiscal year retail gallons: 386,200,000
2008 fiscal year wholesale gallons: 18,900,000
Employees: 2,985
Bobtails: 850
Transports: 14
Storage volume: 22,000,000 gallons
Acquisitions: 0
Fiscal year ends: 9-27-08

Officers: Mark A. Alexander, CEO; Michael J. Dunn Jr., president; Michael A. Stivala, CFO and chief accounting officer; A. Davin D'Ambrosio, vice president and treasurer; Paul Abel, vice president, general counsel and secretary; Mark Anton II, vice president of business development; Steven C. Boyd, vice president, operations; Douglas T. Brinkworth, vice president of product supply; Michael M. Keating, vice president of human resources and administration; Mark Wienberg, vice president of

operational planning and analysis; Neil Scanlon, vice president, information systems; Michael A. Kuglin, controller

5 Inergy LP

Two Emanuel Cleaver II Blvd., Suite 200
Kansas City, MO 64112
Phone: 816-842-8181 • Fax: 816-471-3854
E-mail: info@inergyservices.com
[Web site: www.inergypropane.com](http://www.inergypropane.com)

Founded: 1996
Owner: Publicly held
Outlets: 313
States: 28
Customers: 700,000
2008 fiscal year retail gallons: 344,100,000 (proforma for retail acquisitions)
2008 fiscal year wholesale gallons: 358,500,000
Employees: 3,104
Bobtails: 1,317
Transports: 674
Storage volume: 30,700,000 gallons
Acquisitions: 6
Gallons acquired: 15,500,000
Fiscal year ends: 9-30-08

Officers: John J. Sherman, president and CEO; Phillip L. Elbert, COO and president Inergy Propane; R. Brooks Sherman Jr., executive vice president and CFO; Andrew L. Atterbury, senior vice president, corporate development; Carl A. Hughes, senior vice president, business development; William R. Moler, senior vice president, natural gas midstream; Laura L. Ozenberger, senior vice president, general counsel; Michael J. Campbell, vice president and treasurer; Jay Cates, vice president, South region propane operations; William C. Gautreaux, vice president, supply and wholesale marketing; Tom Haiar, vice president, Midwest region propane operations; Ted Jeffcoat, vice president, East region propane operations; Richard C. Kreul, vice president, Inergy Services; Tucker Perkins, director, business development; John Simcox, director, business development; Stan A. Ross, vice president, corporate controller; Dan Carrigan, director, business development
Operations personnel: Jeff Brunner, Chris Cafarella, Jim Cross, James Devens, Joe Donnell, Dave Feheley, Sam Hodges, Pat Houser, Gary Komosa, Dan Manson, Jim McSweeney, Steve Merhar, John Miller, Ed Moreno, Bruce Tripp, Mike Vaughn, division presidents; Tom Wright, director, fleet management

6 GROWMARK Inc.

1701 Towanda Ave.
Bloomington, IL 61702
Phone: 309-557-6379 • Fax: 309-557-7145
E-mail: mailus@growmark.com
[Web site: www.growmark.com](http://www.growmark.com)
Founded: 1927
Owners: Farmer Cooperative
Outlets: N/A

States: 13
Customers: N/A
2008 fiscal year retail gallons: 242,700,000
2008 fiscal year wholesale gallons: 69,510,000
Employees: N/A
Bobtails: N/A
Transports: 225
Storage volume: N/A
Acquisitions: 5
Gallons acquired: 6,600,000
Fiscal year ends: 8-31-08
Officers: Bill Davison, CEO; Steve Barwick, vice president, corporate marketing and operations; Dan Kelly, chairman of the board
Operations personnel: Kevin Carroll, vice president, energy; Marion Ertmer, manager, propane marketing

7 Cenex Propane

5500 Cenex Drive, Mail Station #585
Inver Grove Heights, MN 55076
Phone: 800-852-8186, ext. 8428
Fax: 651-355-8499
E-mail: john.duchscherer@chsinc.com
[Web site: www.chsinc.com](http://www.chsinc.com)

Founded: 1931
Owners: CHS Inc.
Outlets: N/A
States: 42
Customers: N/A
2008 fiscal year retail gallons: 186,039,859
2008 fiscal year wholesale gallons: 359,000,000
Employees: N/A
Bobtails: N/A
Transports: 345
Storage volume: N/A
Acquisitions: 0
Fiscal year ends: 8-31-08
Officers: Leon Westbrook, COO; Darin Hunhoff, vice president, propane marketing
Operations personnel: Monte Rockow, director of supply; Steve Secory, director of east sales; Jason Schwantz, director of west sales; Jeff Wittek, director of trading; John Duchscherer, marketing manager

8 MFA Oil Co.

One Ray Young Drive
Columbia, MO 65205-0519
Phone: 573-442-0171 • Fax: 573-876-0321
E-mail: tmay@mfaoil.com
[Web site: www.mfaoil.com](http://www.mfaoil.com)

Founded: 1929
Owners: Farmers Cooperative
Outlets: 118
States: 5
Customers: 119,000
2008 fiscal year retail gallons: 90,580,000
2008 fiscal year wholesale gallons: N/A
Employees: 405
Bobtails: 294
Transports: 30
Storage volume: 6,300,000 gallons
Acquisitions: 4

Gallons acquired: 3,700,000
Fiscal year ends: 8-31-08

Officers: Jerry Taylor, president; Jim Belcher, senior vice president, administration; Melvin Schebaum, senior vice president, supply and distribution
Operations personnel: David Dunlap, East region sales manager; James Greer, West region sales manager; Bob Barton, Butch Burlbaugh, Joe Case, Jeff Goodwin, Barry Oden, Floyd Ouderkirk, Paul Romine, Kenny Steeves and Clayton Uthe, district sales managers; Doug King, propane safety manager; Tom May, director of marketing; Larry Fick, director of business development

9 Liberty Propane

10740 Nail Avenue, Suite 201
Overland Park, KS 66211
Phone: 913-648-1588 • Fax: 913-648-5105
E-mail: kmisemer@libertypropane.net
Web site: www.libertyenergypartners.com
Founded: 2003
Owner: Privately held
Outlets: 42
States: 11
Customers: 116,000

2008 fiscal year retail gallons: 82,000,000 (annualized)

2008 fiscal year wholesale gallons: 0
Employees: 326
Bobtails: 166
Transports: 11
Storage volume: 4,498,150 gallons
Acquisitions: 1
Gallons acquired: 8,000,000
Fiscal year ends: June 30, 2008

Officers: Kent A. Misemer, CEO; Boyd H. McGathey, COO; Larry A. Weinstein, CFO; Steven R. Dykeman, vice president, business development; David T. Cunningham, director of acquisitions
Operations personnel: Ronald M. Munyon, region vice president, Mid-Atlantic South; Merle Edington, region vice president, Mid-Atlantic North; James R. Davis, vice president, West region; Bruce Jones, vice president, East region; Marla G. Tanner, supply manager

10 United Propane Gas Inc.

P.O. Box 2450, 4200 Cairo Road
Paducah, KY 42002
Phone: 270-442-5557 • Fax: 270-444-6380
E-mail: info@upgas.com
Web site: www.unitedpropanegas.com
Founded: 1953
Owners: Privately held
Outlets: 55
States: 9
Customers: 200,000

2008 fiscal year retail gallons: 68,000,000

2008 fiscal year wholesale gallons: 0
Employees: 400
Bobtails: 300
Transports: 65

Storage volume: 5,000,000 gallons
Acquisitions: 0

Fiscal year ends: 5-31-08
Officers: E. Small, president; C. Small, vice president; K. Willie, CFO; E. Gibson, general counsel; K. Hite, IT
Operations personnel: D. Walsh, plant operations; K. Walker, general manager; W. VanWyck, general manager; J. Jackson, safety

11 Southern States Cooperative

6606 West Broad St.
Richmond, VA 23230
Phone: 804-281-1000 • Fax: 804-281-1362
Web site: www.southernstates.com

Founded: 1923

Owners: Farmers Cooperative

Outlets: 84

States: 6

Customers: 89,130

2008 fiscal year retail gallons: 65,138,000

2008 fiscal year wholesale gallons: N/A

Employees: 415

Bobtails: 170

Transports: N/A

Storage volume: N/A

Acquisitions: N/A

Fiscal year ends: 6-30-08

Officers: Tom Scribner, CEO; Leslie Newton, CFO; Greg Adlich, senior vice president, commodities
Managers: Ray Works, vice president, petroleum; Tracy Amburgey, director, supply and distribution; Greg Flint, propane supply and distribution; David Shea, controller

12 Lakes Gas Co.

Box 400
Forest Lake, MN 55025
Phone: 651-464-3345 • Fax: 651-464-7467
E-mail: info@lakesgasco.com

Founded: 1959

Owner: Howard Sargeant

Outlets: 46

States: 6

Customers: 80,000

2008 fiscal year retail gallons: 63,750,000

2008 fiscal year wholesale gallons: 15,000,000

Employees: 282

Bobtails: 133

Transports: 3

Storage volume: 5,508,000

Acquisitions: 1

Fiscal year ends: 6-30-08

Officers: Howard E. Sargeant, president; Steve Sargeant, vice president

Operations personnel: Dave Anderson, Bill Brown, Steve Forristall, Roger Varilek

13 Blossman Gas Inc.

P.O. Box 1110, 809 Washington Ave.
Ocean Springs, MS 39564
Phone: 228-872-8900 • Fax: 228-875-9307

E-mail: info@blossmangas.com
Web site: www.blossmangas.com

Founded: 1951

Owners: Blossman family and employees

Outlets: 61

States: 8

Customers: 107,000

2008 fiscal year retail gallons: 59,436,000

2008 fiscal year wholesale gallons: 3,202,000

Employees: 650

Bobtails: 155

Transports: 0

Storage volume: 4,615,000 gallons

Acquisitions: 1

Gallons: 514,000

Fiscal year ends: 6-30-08

Officers: John Blossman, chairman; Stuart Weidie, president and CEO; Al Allen, senior vice president; Jessie Johnson, vice president for sales and marketing; David Reynolds, COO; Randy Doyle, CFO
Operations personnel: Scott Sturdivant and Scott Prewitt, regional vice presidents; Mark Denton and Henry Bodie, vice presidents of business development; Todd Reinke, vice president of human resources; Eddie Waldrop, Keith Stringer and James Harris, regional managers; Don Singleton, safety and training director; Marty Beech, IT director; Karen Zweg, accounting director; Alex Gresham, director of human development (recruiting/hiring)

14 Paraco Gas Corp.

800 Westchester Ave.
Rye Brook, NY 10573
Phone: 914-250-3700 • Fax: 914-251-9444
E-mail: mg@paraco-gas.com
Web site: www.paraco-gas.com

Founded: 1968

Owner: Armentano family

Outlets: 21

States: 7

Customers: 70,000

2008 fiscal year retail gallons: 37,799,950

2008 fiscal year wholesale gallons: 2,250,000

Employees: 250

Bobtails: 71

Transports: N/A

Storage volume: 1,060,000 gallons

Acquisitions: 2

Gallons acquired: 1,000,000

Fiscal year ends: 7-31-08

Officers: Pat Armentano, chairman; Joseph Armentano, CEO; John Armentano, vice president, acquisitions; Michael Gioffre, vice president, sales and marketing; Charles Schwartz, CFO

15 Eastern Propane Gas

28 Industrial Way
Rochester, NH 03867
Phone: 603-332-2080 • Fax: 603-335-0545
E-mail: jtaylor@eastern.com
Web site: www.eastern.com
Founded: 1932

Owner: Charles Vernon Clement III
 Outlets: 8
 States: 6
 Customers: 77,000

2008 fiscal year retail gallons: 37,200,000
 2008 fiscal year wholesale gallons: 14,000,000

Employees: 347
 Bobtails: 78
 Transports: 5
 Storage volume: 2,100,000 gallons
 Acquisitions: 1
 Gallons: proprietary
 Fiscal year ends: 6-30-08

Officers: Charles V. Clement III, president and CEO; Jeffrey Taylor, executive vice president and COO; Peter W. Gowell, CFO and senior vice president, finance; Paul Daniels, vice president, retail operations; Brian Boudreau, vice president, human resources and risk management; Denis Gagne, vice president, wholesale; Kathy Ford, vice president, customer care
 Operations personnel: Jeff Dillion, Rochester, N.H.; Jim Blake, Danvers, Mass.; Mike Schlosser, Winchendon, Mass.; William Massey, Loudon, N.H.; Bernie Moore, Hudson, N.H.; Chuck Gilbert, Franklin, Mass.; Penney Mabey, corporate customer care manager; Rick Sanborn, IT manager

16 The Gas Company LLP

P.O. Box 3000
 Honolulu, HI 96802
 Phone: 808-535-5900 • Fax: 808-535-5943
 E-mail: tgc@hawaiiigas.com

Web site: www.hawaiiigas.com
 Founded: 1904

Owners: Macquarie Infrastructure Co.
 Outlets: 7
 States: 1
 Customers: 33,200

2008 fiscal year retail gallons: 31,500,000
 2008 fiscal year wholesale gallons: N/A

Employees: 321
 Bobtails: 40
 Transports: 7
 Storage volume: 3,256,000 gallons
 Acquisitions: 0
 Fiscal year ends: 12-31-08

Officers: Jeffrey M. Kissel, president and CEO; Stephanie C. Ackerman, vice president, public policy and communications; George Aoki, vice president, general counsel and secretary; Debra Henton, vice president, customer affairs; Michael LaPorte, vice president and controller; Jill Tokunaga, vice president, sales; Tom Wellman, vice president, CFO and treasurer; Kenneth Yamamoto, vice president, human resources; Tom Young, senior vice president, operations
 Operations personnel: Charles Calvet, manager, engineering; Craig Furuta, manager, LPG supply and delivery; Robert Miyasaki, manager, gas technology; Roy Yoshimoto, manager, transmission and delivery; Lance Lam, division manager, Neighbor

Island operations; Marvin Min, branch manager, east Hawaii; Mustafa Demirbag, branch manager, Maui/Molokai/Lanai; Richard Gonzalez, branch manager, west Hawaii; Glenn Takenouchi, branch manager, Kauai; Michael Kita, manager, SNG plant

17 Valley National Gases LLC

6500 Rockside Road, Suite 200
 Independence, OH 44131
 Phone: 216-573-9909 • Fax: 216-573-9969
 E-mail: feedback@vngas.com
Web site: www.vngas.com

Founded: 1957
 Owners: Caxton-Iseman Capital
 Outlets: 37
 States: 9
 Customers: 38,000

2008 fiscal year retail gallons: 31,000,000
 2008 fiscal year wholesale gallons: N/A

Employees: N/A
 Bobtails: 76
 Transports: 1
 Storage volume: 1,250,000 gallons
 Acquisitions: 2
 Gallons: 4,000,000
 Fiscal year ends: 6-30-08

Officers: Michael Ziegler, CEO; Howard Hubert, president and COO; James Hart, vice president and CFO; John Muller-Thym, vice president, business development; Steven Lee, vice president and general counsel

Operations personnel: David K. Bertelsen, national propane product manager; Keith Woodruff, West Virginia regional propane manager; Alan Moore, western Pennsylvania regional propane manager; James Roepke, Midwest regional propane manager; Trent Johnson, Mid-Atlantic regional propane manager

18 Griffith Energy

760 Brooks Ave.
 Rochester, NY 14619
 Phone: 585-328-3930 • Fax: 585-328-7114
 E-mail: dpipemi@griffithenergy.com
Web site: www.griffithenergy.com

Founded: 1922
 Owner: Private
 Outlets: 28
 States: 3
 Customers: 102,000

2008 fiscal year retail gallons: 30,167,897
 2008 fiscal year wholesale gallons: 275,000,000

Employees: 520
 Bobtails: 83
 Transports: 42
 Storage volume: 20,713,000 gallons
 Acquisitions: 2
 Gallons: 500,000
 Fiscal year ends: 6-30-08

Officers: John Hamilton, president and CEO; Chris Modesti, CFO; William Pfeiffer, vice president,

operations; Mark Turley, vice president, supply and wholesale; Mike Sayers, controller; Rob Sant, general counsel; Bruce Ruppert, corporate business development

Operations personnel: Dean Crocker, regional manager, WNY; Dan Goble, regional manager CNY; Kevin Fuess, regional manager, NNY

19 Federated Co-ops Inc.

502 S. 2nd St.
 Princeton, MN 55371
 Phone: 763-389-2582 • Fax: 763-389-7499
Web site: www.federatedcoops.com

Founded: 1942
 Owner: Federated Co-ops Inc.
 Outlets: 21
 States: 2

Customers: 33,999
2008 fiscal year retail gallons: 27,956,761

2008 fiscal year wholesale gallons: 700,000
 Employees: 78
 Bobtails: 56
 Transports: 7
 Storage volume: 1,430,000 gallons
 Acquisitions: 0
 Fiscal year ends: 12-31-08

Officers: Jim Bartz, president; Abdon Peterson Jr., secretary
 Operations personnel: Tim Kavanaugh, general manager; Mark Grave, propane operations manager

20 Sharp Energy

520 Commerce Street
 Salisbury, MD 21804
 Phone: 410-749-4147 • Fax: 443-260-1538
 E-mail: sharp@chpk.com

Founded: 1925
 Owners: Chesapeake Utilities Corp.
 Outlets: 8
 States: 4
 Customers: 35,000

2008 fiscal year retail gallons: 22,000,000
 2008 fiscal year wholesale gallons: 6,500,000

Employees: 137
 Bobtails: 37
 Transports: 3
 Storage volume: 2,250,000 gallons
 Acquisitions: 0
 Fiscal year ends: 12-31-08

Officers: S. Robert Zola, president

21 Anderson's Propane

1600 Clifty Highway
 Hindsville, AR 72738
 Phone: 479-789-5188
 Founded: 1988

Owners: Don and Doug Anderson
 Outlets: 9
 States: 3
 Customers: 53,000

2008 fiscal year retail gallons: 18,300,000

2008 fiscal year wholesale gallons: 0
 Employees: 87
 Bobtails: 35
 Transports: 5
 Storage volume: 1,100,000 gallons
 Acquisitions: 0
 Fiscal year ends: 12-31-08
Officers: Don Anderson, Doug Anderson

T22 Scott Petroleum Corp.

102 Main St.
 Itta Bena, MS 38941
 Phone: 662-254-9024 • Fax: 662-254-6660
 E-mail: mtuttle@scottpetroleuminc.com
Web site: www.scottpetroleuminc.com

Founded: 1935
 Owner: Solon A. Scott Jr.
 Outlets: 34
 States: 3
 Customers: 40,000

2008 fiscal year retail gallons: 16,000,000

2008 fiscal year wholesale gallons: N/A

Employees: 250
 Bobtails: 65
 Transports: 6
 Storage volume: 2,500,000
 Acquisitions: 2
 Gallons acquired: 1,000,000
 Fiscal year ends: 12-31-08

Officers: Solon A. Scott Jr., president; Mike Tuttle, vice president; Donna Overby, secretary/controller
 Operations personnel: Vince McDaniel, credit manager; Joey Johnson, risk manager; Bobby Adams, C-store operations; Danny Holliman, fleet manager; David McCluskey, transport manager

T22 Thompson Gas & Electric Service Inc.

6708 Old National Pike
 Boonsboro, MD 21713
 Phone: 301-432-6611 • Fax: 301-432-7147
 E-mail: rthomp1@thompsongas.com
Web site: www.thompsongas.com

Founded: 1946
 Owners: James G. Thompson, J. Randall Thompson
 Outlets: 20
 States: 9
 Customers: 35,000

2008 fiscal year retail gallons: 16,000,000

2008 fiscal year wholesale gallons: 250,000

Employees: 180
 Bobtails: 36
 Transports: 0
 Storage volume: 2,160,000 gallons
 Acquisitions: 2
 Gallons acquired: 350,000
 Fiscal year ends: 9-30-08

Officers: J. Randall Thompson, president and CEO; G. Jeffery Kerns, executive vice president and CFO; Tim Butler, regional vice president; Dan Steubing, vice president
 Operations personnel: Mark Ruggiero, Whit Rooney

and Bill Mayo, regional managers; Gary Nouse, distribution manager

24 Herring Gas Co. Inc.

P.O. Box 308, 33 Main St.
 Meadville, MS 39653
 Phone: 601-384-5833 • Fax: 601-384-2617
 E-mail: eherring@herringgas.com
Web site: www.herringgas.com

Founded: 1946
 Owner: Herring family
 Outlets: 20
 States: 2
 Customers: 40,000

2008 fiscal year retail gallons: 15,415,000

2008 fiscal year wholesale gallons: 0

Employees: 162
 Bobtails: 64
 Transports: 5
 Storage volume: 1,559,000 gallons
 Acquisitions: 0
 Fiscal year ends: 9-30-08

Officers: Ed Herring, chairman of the board; Bob Kimbrough, CEO; Jody Herring, president; Dennis Walker, CFO; Tommy Smallwood, vice president, fleet and safety; Eddie Stebbins, vice president, operations
 Operations personnel: Don Cavin, Mike Carraway, Tom Puckett

25 Como Oil & Propane

4330 West First St., Suite A
 Duluth, MN 55807
 Phone: 218-722-2666 • Fax: 218-740-3420
 E-mail: wnorman@comolp.com
Web site: www.comoilandpropane.com

Founded: 1946
 Owner: Interstate Energy LLC
 Outlets: 9
 States: 2
 Customers: 17,218

2008 fiscal year retail gallons: 15,210,000

2008 fiscal year wholesale gallons: N/A

Employees: 85
 Bobtails: 21
 Transports: 11
 Storage volume: 480,000 gallons
 Acquisitions: 1
 Gallons: 900,000
 Fiscal year ends: 12-31-08

Officers: John Heino, CEO; Joe Stariha Sr., vice president and CFO; Will Norman, vice president, operation and sales

26 Delta Liquid Energy

1960 Ramada Drive
 Paso Robles, CA 93446
 Phone: 805-239-0616 • Fax: 805-239-1327
 E-mail: billp2@deltaliquidenergy.com
Web site: www.deltaliquidenergy.com

Founded: 1936
 Owner: Platz family

Outlets: 11
 States: 1
 Customers: 20,000

2008 fiscal year retail gallons: 14,865,803
 2008 fiscal year wholesale gallons: 3,984,434
 Employees: 105

Bobtails: 37
 Transports: 5
 Storage volume: 667,800 gallons
 Acquisitions: 0
 Fiscal year ends: 9-30-08

Officers: D. Frank Platz, CEO; William Platz, president; Cindy Belmont, vice president of administration; Robert Jacobs, vice president of operations

27 NGL Supply Retail LLC

6120 S. Yale, Suite 805
 Tulsa, OK 74136
 Phone: 918-481-1119 • Fax: 918-492-0990
 E-mail: info@ngl-supply.com
Web site: www.nglsupplyinc.com

Founded: 2007
 Owner: NGL Supply Inc.
 Outlets: 13
 States: 2
 Customers: 22,000

2008 fiscal year retail gallons: 14,300,000

2008 fiscal year wholesale gallons: 0

Employees: 80
 Bobtails: 40
 Transports: 0
 Storage volume: 1,000,000 gallons
 Acquisitions: 8
 Gallons: 14,300,000
 Fiscal year ends: 3-31-08

Officers: Stephen Tuttle, CEO; Brian Pauling, president and COO; Craig Jones, CFO; Sharra Straight, vice president of finance/controller; Bob Foster and Aaron Reece, vice presidents of retail operations
 Operations personnel: Dave Payne, manager of retail operations; Bud O'Brien, Johnny Morris and Larry Shaw, managers; Eric Payne, Dean Saenger and Scott Mahaffey, area captains; Amanda Michaelis, director of administration; Ann Payne, director of accounts payable; Dwight Baer, director of inventory control; Rick Payne, director of safety and compliance

28 Diversified Energy

207-D Ash Street
 Yadkinville, NC 27055
 Phone: 336-677-6700 • Fax: 336-677-6710
 E-mail: kirk.bailey@diversifiedenergy.ncemcs.com
Web site: www.diversifiedenergy.com

Founded: 2000
 Owners: 19 North Carolina EMCs
 Outlets: 10
 States: 4
 Customers: 18,900

2008 fiscal year retail gallons: 12,200,000

2008 fiscal year wholesale gallons: 3,600,000
 Employees: 73

Bobtails: 30
 Transports: 2
 Storage volume: 825,000 gallons
 Acquisitions: 0
 Fiscal year ends: June 2008
Officers: Kirk E. Bailey, CEO; Joe Staton, CFO; Marilyn Oaks, operations coordinator
 Operations personnel: Bob Troop, vice president, supply/area manager; John Huggins, construction manager; Lenny Hall, area sales manager; Sam Newberry, area sales manager

29 G&B Energy

P.O. Box 811, 667 N. Bridge St.
 Elkin, NC 28621
 Phone: 336-835-3607 • Fax: 336-835-2117
 E-mail: rcaudle@gbenergy.com
Web site: www.gbenergy.com

Founded: 1930
 Owner: Family owned
 Outlets: 7
 States: 1
 Customers: 23,000

2008 fiscal year retail gallons: 11,300,000

2008 fiscal year wholesale gallons: N/A

Employees: 95

Bobtails: 29

Transports: 3

Storage volume: 510,000 gallons

Acquisitions: 0

Fiscal year ends: 4-30-08

Officers: Fred Eidson, owner, secretary/treasurer; Jeff Eidson, owner, president; Rick Caudle and Kelly Douglas, vice presidents

Operations personnel: Travis Brown, Kevin Campbell, Danny Hobson, Cecil Lawrence, Gary Hollifield and Charles Rogers, managers

30 Gas Incorporated

P.O. Box 1223, 107 Mattox Court
 LaGrange, GA 30241
 Phone: 706-885-9573 • Fax: 706-885-9720
 Founded: 1947

Owners: N/A

Outlets: 15

States: 4

Customers: 27,000

2008 fiscal year retail gallons: 10,243,570

2008 fiscal year wholesale gallons: 2,000,000

Employees: 50

Bobtails: 3

Storage volume: 1,573,775 gallons

Acquisitions: 0

Fiscal year ends: 9-30-08

Officers: Betty Mattox, chairman; Kendrick Mattox Jr., CEO; Robert Hetzler, vice president

31 EnergyUnited Propane LLC

567 Mocksville Highway
 Statesville, NC 28625
 Phone: 704-873-5241 • Fax: 704-832-0088
 E-mail: jeff.ruffner@energyunited.com

Web site: www.energyunited.com

Founded: 2000

Owner: EnergyUnited

Outlets: 13

States: 2

Customers: 28,000

2008 fiscal year retail gallons: 9,600,000

2008 fiscal year wholesale gallons: 0

Employees: 88

Bobtails: 40

Transports: 0

Storage volume: 828,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-08

Officers: Jeff Ruffner, general manager; and Alec Natt, CFO

Operations personnel: Darrin Shaffer, region manager; Ericka Shrader, distribution manager; Frank Perry, Dewey Jackson, Bernard Simmons and Randy Kraniak, market managers; Boyce Cleary, technical services manager

32 Burkardt's LP Gas

12420 W. Penn Road
 Polo, IL 61064
 Phone: 815-946-3081 • Fax: 815-946-4031
 E-mail: bburkardt@frontier.net
 Founded: 1982

Owners: Bill and Beverly Burkardt

Outlets: 4

States: 1

Customers: 5,675

2008 fiscal year retail gallons: 9,337,163

2008 fiscal year wholesale gallons: 8,818

Bobtails: 10

Transports: 0

Storage volume: 233,000 gallons

Acquisitions: 0

Fiscal year ending: 9-30-08

Officers: Bill Burkardt, president and general manager; Beverly Burkardt, secretary/treasurer, office manager, director of supply acquisition
 Operations personnel: Mike Faivre, general manager, service, supplies, purchasing; Paula Faivre, credit manager, accounts payable; Tom Dawson, dispatcher; Jeff Queckboerner, assistant service manager

T33 Milton Propane

3992 E. Vincent St.
 Milton, WI 53563
 Phone: 608-868-9710 • Fax: 608-868-6786
 E-mail: mpi@miltonpropane.com

Web site: www.miltonpropane.com

Founded: 1967

Owner: John C. Arndt

Outlets: 6

States: 3

Customers: 9,400

2008 fiscal year retail gallons: 8,300,000

2008 fiscal year wholesale gallons: 0

Employees: 42

Bobtails: 17

Transports: 3

Storage volume: 602,000

Acquisitions: 0

Fiscal year ends: 12-31-08

Officers: John C. Arndt, president; Jill Thronsen, treasurer/comptroller

Operations personnel: Robb Horn, operations manager; Dale Bliss, Joe Olin, Jeff Schmidt, Chuck Metcalf, Nate Burg, Randy Grams, Walt Wingo, branch managers

T33 Northern Star Cooperative Services

105 Main Ave. NW
 Deer River, MN 56636
 Phone: 218-246-8296 • Fax: 218-246-8248
 E-mail: office@northernstarcoop.com
Web site: www.northernstarcoop.com

Founded: 1932

Owners: Cooperative members

Outlets: 6

States: 1

Customers: 10,000

2008 fiscal year retail gallons: 8,300,000

2008 fiscal year wholesale gallons: 0

Employees: 30

Bobtails: 15

Transports: 0

Storage volume: 327,000

Acquisitions: 0

Fiscal year ends: September 2008

Officers: Roy J. Tarbell, chairman; Travis Anttila, secretary; James Peterson, Shirley Nixon, Dale Juntunen, Bernard Bodien, directors

Operations personnel: David DeLawyer, general manager; Bradley Box, assistant general manager and energy division manager; John Reed, office manager

35 South Alabama Gas

714 West Front St.
 Evergreen, AL 36401
 Phone: 251-578-2740 • Fax: 251-743-2045
 E-mail: waylor@southalabamagas.org
Web site: www.southalabamagas.org

Founded: 1962

Owner: Municipality

Outlets: 10

States: 1

Customers: 40,000

2008 fiscal year retail gallons: 7,100,000

2008 fiscal year wholesale gallons: 500,000

Employees: 100

Bobtails: 17

Transports: 0

Storage volume: 1,000,000 gallons

Acquisitions: 0

Fiscal year ends: 9-30-08

Officers: Mark Burgess, CEO; Dalton Campbell, CFO; Darryl Chunn, engineer
 Operations personnel: Wayne Caylor, Michael Toomey, Mike Presley, division superintendents

36 APP Propane

2320 Milwaukee Way
Tacoma, WA 98421
Phone: 800-929-5243 • Fax: 253-627-3637
E-mail: kfreeman@associatedpetroleum.com
Web site: www.associatedpetroleum.com
Founded: 2002
Owner: Associated Petroleum Products Inc.
Outlets: 3
States: 1
Customers: 10,000

2008 fiscal year retail gallons: 7,000,000
2008 fiscal year wholesale gallons: 1,000,000
Employees: 24
Bobtails: 14
Transports: 0
Storage volume: 200,000 gallons
Acquisitions: 0
Fiscal year ends: 10-31-08
Officers: Luke P. Xitco, president/CEO; Frank Pupo Jr., executive vice president/COO; John M. Xitco, director of development
Operations personnel: Ken Freeman, Don Kollmansberger, Red Anderson

37 Hamilton Energy

4671 East Washington
Hamilton, MI 49419
Phone: 888-GAS-2YOU • Fax: 269-751-5206
E-mail: bfenton@hfb.com
Web site: www.myhamiltonenergy.com
Founded: 1920

Owner: Hamilton Farm Bureau Cooperative Inc.
Outlets: 2
States: 1
Customers: 8,700
2008 fiscal year retail gallons: 6,500,000
2008 fiscal year wholesale gallons: 100,000
Employees: 17
Bobtails: 9
Transports: 0
Storage volume: 240,000 gallons
Acquisitions: 0
Fiscal year ends: 12-31-08
Officers: Bob Fenton, CEO; Wade Blowers, COO; Harvey Elgersma, CFO
Operations personnel: Kevin Kobbins and Pam Schut, division managers; Cristina Ramirez, customer satisfaction supervisor

38 Linden's Propane Inc.

14219 LaGrange Road
LaGrange, OH 44050
Phone: 440-458-5155 • Fax: 440-458-5157
Founded: 1958
Owners: Phil and Holly Linden
Outlets: 2
States: 1
Customers: 6,000-plus

2008 fiscal year retail gallons: 5,800,000
2008 fiscal year wholesale gallons: 0
Employees: 12

Bobtails: 7
Transports: 2
Storage volume: 180,000 gallons
Acquisitions: 0
Fiscal year ends: 8-31-08
Officers: Phil Linden, president; Holly Linden, secretary
Operations personnel: John Linden, plant; Rick Hershey, service

39 Cooperative Propane Inc.

811-B West Bypass; P.O. Box 878
Andalusia, AL 36420
Phone: 334-428-2342 • Fax: 334-222-2331
E-mail: benny.gay@powersouth.com
Web site: www.cooperativepropane.com
Founded: 1948
Owner: Cooperative Services Inc.
Outlets: 10
States: 2
Customers: 15,000

2008 fiscal year retail gallons: 5,700,000
2008 fiscal year wholesale gallons: 0
Employees: 50
Bobtails: 20
Transports: 0
Storage volume: 1,120,000 gallons
Acquisitions: 0
Fiscal year ends: 12-31-08
Officers: Benny Gay, general manager
Operations personnel: David Marcum, controller

40 Northwest Propane Gas Co.

11551 Harry Hines Blvd.
Dallas, TX 75229
Phone: 972-247-6121 • Fax: 972-241-2555
E-mail: sales@northwestpropane.com
Web site: www.northwestpropane.com
Founded: 1946
Owner: Privately held
Outlets: 4
States: 2
Customers: 13,170

2008 fiscal year retail gallons: 5,532,300
2008 fiscal year wholesale gallons: 2,960,000
Employees: 42
Bobtails: 16
Transports: 5
Storage volume: 429,000 gallons
Acquisitions: 0
Fiscal year ends: 8-31-08
Officers: Jay B. Wood, president; Tim L. Wood, vice president; Jerry L. Hatzfeld, secretary/treasurer

41 Enderby Gas Inc.

(dba Bishop Energy)
P.O. Drawer 717
Gainesville, TX 76241-0717
Phone: 940-665-3457 • Fax: 940-665-8484
E-mail: jim@enderbygas.com
Web site: www.enderbygas.com
Founded: 1945

Owner: Jim Bishop
Outlets: 5
States: 2
Customers: 11,500
2008 fiscal year retail gallons: 5,208,438
2008 fiscal year wholesale gallons: 23,027,993
Employees: 65
Bobtails: 21
Transports: 24
Storage volume: 696,000 gallons
Acquisitions: 1
Fiscal year ends: 8-31-08
Officers: Jim Bishop, president; Ken Bishop, secretary-treasurer; Betty Jarrell, assistant secretary
Operations personnel: Max Eubanks, Bishop Energy manager of distribution and supply; Raymond Johnson, branch manager, Krum, Texas; B.B. Reedy, branch manager, Sherman, Texas; Ronnie Clough, service manager and branch manager, Oklahoma

42 Superior Gas Inc.

P.O. Box 308
Roanoke, AL 36274
Phone: 334-863-2138 • Fax: 334-863-4950
E-mail: scgibill@yahoo.com
Founded: 1948
Owner: Rainer Family
Outlets: 9
States: 3
Customers: 15,000

2008 fiscal year retail gallons: 5,000,000
2008 fiscal year wholesale gallons: 0
Employees: 60
Bobtails: 30
Transports: 3
Storage volume: 1,246,000 gallons
Acquisitions: 0
Year ends: 1-31-08
Officers: James W. Rainer III, president; Anne Montgomery, vice president and secretary; Bill Montgomery, general manager
Operations personnel: Deke Foy, controller

43 E.O. Sharp Butane Co. Inc.

515 Highway 71 West
Bastrop, TX 78602
Phone: 512-985-6032 • Fax: 512-985-6272
E-mail: smckay@sharp-propane.com
Web site: www.sharp-propane.com
Founded: 1949
Owner: Michael D. Sharp Jr.
Outlets: 4
States: 1
Customers: 11,000

2008 fiscal year retail gallons: 4,970,000
2008 fiscal year wholesale gallons: 0
Employees: 42
Bobtails: 20
Transports: 0
Storage volume: 650,000 gallons
Acquisitions: 0
Fiscal year ends: 5-31-08

Officers: Michael D. Sharp Jr., CEO; Steve McKay, COO; Dennis Dukes, director of safety
Operations personnel: Robert Hornbeck, manager, Fort Worth; Michael Bodine, manager, Austin; David Collett, manager, La Grange; Art Morales, manager, Bryan/College Station

44 Southern LP Gas Inc.

P.O. Box 1010, 512 E. Stillwell
De Queen, AR 71832
Phone: 870-642-2234 • Fax: 870-642-8282
E-mail: ronmoore39@alltel.net
Web site: www.southernlpgas.com

Founded: 1946

Owner: Lou Gray

Outlets: 13

States: 2

Customers: N/A

2008 fiscal year retail gallons: 4,795,882

2008 fiscal year wholesale gallons: 181,910

Employees: 63

Bobtails: 33

Transports: 0

Storage volume: 1,113,423 gallons

Acquisitions: 0

Fiscal year ends: 3-31-08

Officers: Lou Gray, CEO; Ron Moore, president; Ray Still, vice president, operations; Cathy Sennett, vice president, administration; Julie Brown, secretary/treasurer
Operations personnel: Al Cadwallader, district manager, Louisiana

45 Consolidated Energy Co. LLC

910 Main Street
Jesup, IA 50648
Phone: 319-827-1211 • Fax: 319-827-3154
E-mail: info@cecgas.com
Web site: www.cecgas.com

Founded: 1999

Outlets: 8

States: 1

Customers: 3,200

2008 fiscal year retail gallons: 4,723,758

2008 fiscal year wholesale gallons: 417,950

Employees: 13

Bobtails: 11

Transports: 0

Storage volume: 390,000 gallons

Acquisitions: 1

Gallons: 1,100,000

Fiscal year ends: 10-31-08

Officers: Peter Reinertsen, CEO; Dennis Donlea, COO; Jeff Rummel, president
Operations personnel: Doug Ollendieck, Mike Butler, Jason Donlea, Dale Ellsworth, Mark Hentges, managers; Rich Russell, service manager

46 Marsh LP Gas Co. Inc.

253 Baileyton Road
Greeneville, TN 37745
Phone: 423-639-7226 • Fax: 423-639-8811

E-mail: chris@marshpet.com

Web site: www.marshpet.com

Founded: 1966

Owner: S.W. Marsh

Outlets: 5

States: 4

Customers: 7,226

2008 fiscal year retail gallons: 4,486,910

2008 fiscal year wholesale gallons: 0

Employees: 50

Bobtails: 12

Transports: 3

Storage volume: 270,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-08

Officers: Chris Marsh, CEO; S.W. Marsh, chairman
Operations personnel: Larry O'Bryant, Rick Smith, Ben Raby

47 Oklahoma Liquefied Gas

P.O. Box 112
Seminole, OK 74818
Phone: 405-382-3356 • Fax: 405-382-7389
E-mail: kengreen@olgpropane.com
Web site: www.olgpropane.com

Founded: 1937

Owner: Kenneth R. Green

Outlets: 9

States: 1

Customers: 11,500

2008 fiscal year retail gallons: 4,072,187

2008 fiscal year wholesale gallons: 593,416

Employees: 30

Bobtails: 13

Transports: 2

Storage volume: 720,000 gallons

Acquisitions: 0

Fiscal year ends: June 2008

Officers: Kenneth R. Green, president; Greg Thompson, vice president; Karen Green, secretary
Operations personnel: Greg Thompson, general manager, Seminole; other managers are Roger McElroy, Holdenville; Ricky Reed, Chickasha/Tuttle; Harry Fries, Harrah/Oklahoma City; Kevin Huddleston, Lexington; Larry Kaufman, Marlow/Duncan

48 Porco Energy Corp.

1455 Route 9W, P.O. Box 910
Marlboro, NY 12542
Phone: 845-236-3600 • Fax: 845-236-7611
E-mail: jporco@porcoenergy.com
Web site: www.porcoenergy.com

Founded: 1954

Owners: Dominick & Joseph Porco

Outlets: 2

States: 4

Customers: 7,100

2008 fiscal year retail gallons: 3,800,000

2008 fiscal year wholesale gallons: 0

Employees: 36

Bobtails: 9

Transports: 0

Storage volume: 140,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-08

Officers: Dominick J. Porco, president; Joseph A. Porco, vice president, secretary, treasurer
Operations personnel: Harrison Slocum III, oil manager; JB Winkler, dispatch manager; Gene Slater, cylinder exchange manager; Kristy Werba, service manager; Michele Craig, credit manager

49 Mountain View Co-op

2200 Old Havre Highway
Black Eagle, MT 59414
Phone: 406-453-2435 • Fax: 406-771-0413
E-mail: fschumacher@mountainviewcoop.com
Web site: www.mountainviewcoop.com

Founded: 2002

Owner: Local cooperative

Outlets: 4

States: 1

Customers: 4,975

2008 fiscal year retail gallons: 3,661,643

2008 fiscal year wholesale gallons: 141,397

Employees: 21

Bobtails: 10

Transports: 0

Storage volume: 298,000 gallons

Acquisitions: 1

Gallons: 1,000,000

Fiscal year ends: June 2008

Officers: Bruce Clark, general manager
Operations personnel: Frank Schumacher, operations manager; Robert Smith, Tom DeMars, Jim Mills, Jim LaBuda, department managers

50 Vanderyacht Propane Inc.

6811 Guide Meridian
Lynden, WA 98264
Phone: 360-398-1234 • Fax: 360-398-7371
E-mail: vanderyachtpropane@hotmail.com
Web site: www.vanderyachtpropane.com

Founded: 1989

Owners: Bryan, Larry, Mary and Sharon VanderYacht

Outlets: 3

States: 1

Customers: 4,580

2008 fiscal year retail gallons: 3,600,000

2008 fiscal year wholesale gallons: 400,000

Employees: 18

Bobtails: 9

Transports: 1

Storage volume: 210,000 gallons

Acquisitions: 0

Fiscal year ends: December 2008

Officers: Bryan VanderYacht, president; Larry VanderYacht, vice president; Mary VanderYacht, treasurer; Sharon VanderYacht, secretary
Operations personnel: Jeff Mortenson, mainland; Craig VanderYacht, San Juan Islands