

2005 Top 50 Retailers

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Retailers Rankings

Profiles of the largest propane retail marketers in the United States



1 AmeriGas Partners

P.O. Box 965
Valley Forge, PA 19482
Phone: 610-337-7000 • Fax: 610-992-3253
Web site: www.amerigas.com
Founded: 1959
Owners: Publicly held
Outlets: 650
States: 46
Customers: 1,300,000
2004 fiscal year retail gallons: 1,059,100,000
2004 fiscal year wholesale gallons: 255,000,000
Employees: 6,100
Bobtails: 2,600
Transports: 430
Storage volume: N/A
Acquisitions: 7
Gallons acquired: 38,000,000
Fiscal year ends: 9-30-04

Officers: Lon R. Greenberg, chairman; Eugene V. N. Bissell, president and chief executive officer; Earle A. Compton, vice president of management information systems; Robert W. Krick, vice president and treasurer; William J. Stanczak, controller and chief accounting officer; William D. Katz, vice president of human resources; Robert H. Knauss, vice president, general counsel, and secretary; Martha B. Lindsay, vice president of finance and chief financial officer; David L. Lugar, vice president of supply and logistics; Carey M. Monaghan, vice president of sales and marketing; James M. Lahey, vice president of PPX; John A. Sette, vice president, northeast region; Randy A. Hannigan, vice president, south region; Colleen T. Fay, vice president, midwest region; John S. Iannarelli, vice president, west region; Robert C. Roseler, vice president operations; Margaret M. Calabrese, assistant secretary; Samuel R. Mauriello, assistant treasurer.

2 Ferrellgas Partners, L.P.

7500 College Blvd., Suite 1000

Overland Park, KS 66210
Phone: 913-661-1500 • Fax: 913-661-1517
E-mail: investors@ferrellgas.com
Web site: www.ferrellgas.com
Founded: 1939
Owners: Publicly Held
Outlets: 683
States: 50 states, Puerto Rico, the U.S. Virgin Islands and Canada
Customers: more than 1,000,000
2004 fiscal year retail gallons: 874,000,000
2004 fiscal year wholesale gallons: 83,000,000
Employees: 4,348
Bobtails: 2,207
Transports: 382
Storage volume: 257,000,000 gallons
Acquisitions: 10
Gallons acquired: N/A
Fiscal year ends: 7-31-04

Officers: James E. Ferrell, president and chief executive officer; Billy D. Prim, executive vice president and chief executive officer, Blue Rhino; Kevin T. Kelly, senior vice president and chief financial officer and treasurer; Kenneth A. Heinz, senior vice president, corporate development; Ron M. Logan Jr., senior vice president, Ferrell North America; Timothy E. Scronce, senior vice president, president and chief operating officer, Blue Rhino; Patrick J. Walsh, vice president and chief transformation officer.

3 Suburban Propane Partners

240 Route 10 West, P.O. Box 206
Whippany, NJ 07981
Phone: 973-887-5300 • Fax: 973-515-5994
Web site: www.suburbanpropane.com
Founded: 1928
Owners: Publicly held
Outlets: 370
States: 30
Customers: 1,000,000
2004 fiscal year retail gallons: 537,330,000*



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2004 fiscal year wholesale gallons: 68,000,000

Employees: 4,300

Bobtails: 1,300

Transports: 42

Storage volume: 82,000,000 gallons

Acquisitions: 1 (* Numbers reflect December

2003 purchase of Agway Energy)

Gallons acquired: N/A

Fiscal year ends: 9-25-04

Officers: Mark A. Alexander, president and chief executive officer; Michael J. Dunn Jr., senior vice president of corporate development; Robert M. Plante, vice president and chief financial officer; Jeffrey S. Jolly, vice president and chief information officer; Michael M. Keating, vice president of human resources and administration; Mark Anton II, vice president of business development; Russell T. Rupp, vice president of support services; A. Davin D'Ambrosio, treasurer; Janice G. Sokol, vice president, general counsel and secretary; and Michael A. Stivala, controller.

4 Cenex Propane Partners, a brand of CHS Inc.

5500 Cenex Drive, Mail Station #585

Inver Grove Heights, MN 55077-1234

Phone: 800-547-3835 • Fax: 651-355-8499

E-mail: andy.arendt@chsinc.com

Web site: www.chsinc.com/cenex

Founded: 1931

Owners: CHS Inc.

Outlets: 1,589

States: 44

Customers: 766,122

2004 fiscal year retail gallons: 454,876,805

2004 fiscal year wholesale gallons: 311,035,431

Employees: 7,000

Bobtails: 1,844

Transports: 718

Storage volume: 55,232,008 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 8-31-04

Officers: John Johnson, president and chief executive officer of CHS Inc.; Leon Westbrook, executive vice president and chief operating officer of energy; Paul Culver Sr., vice president of propane operations.

Operations Personnel: Monte Rockow, director of marketing manager; Steve Secory, manager of propane sales; Alan Groene, supervisor of

propane sales; Gary Bourne, manager of propane safety and regulatory compliance; Andy Arendt, marketing manager; Roger Hamblin, manager of retail consulting. Propane supply from SemStream L.P.: Larry Payne, president and chief operating officer.

5 Heritage Propane Partners

8801 South Yale, Suite 310

Tulsa, OK 74137

Phone: 918-492-7272 • Fax: 918-493-7290

E-mail: pharrison@heritagepropane.com

Web site: www.heritagepropane.com

Founded: 1989

Owners: U.S. Propane, L.P.; Energy Transfer Partners L.P.; public unitholders

Outlets: 310

States: 32

Customers: 723,075

2004 fiscal year retail gallons: 397,862,262

2004 fiscal year wholesale gallons:

64,417,785

Employees: 2,600

Bobtails: 1,089

Transports: 60

Storage volume: 67,500,000 gallons

Acquisitions: 10

Gallons acquired: 30,000,000

Fiscal year ends: 8-31-04

Officers: Ray C. Davis, co-chairman and co-chief executive officer; Kelcy L. Warren, co-chairman and co-chief executive officer; H. Michael Krimbill, president and chief financial officer; R.C. Mills, executive vice president and chief operating officer; Bradley K. Atkinson, vice president corporate development; John Daigh, vice president and treasurer; Karen Hicks, vice president administration; Curtis Weishahn, vice president western operations; Mark Darr, vice president southern operations; Bill Powers, vice president northeast operations; Paul Ward, vice president northwest operations; and George Palmer, vice president.

Operations Personnel: Bob Fritz, Tom Harlan, Andy Smith, Carl Weeks, vice presidents; Jerry Lucas, director of safety; Randy Chitty and Pat West, directors of marketing; Lloyd Pope, Van Peterson, Wayne Canary, Bill Kiefer, Blaine Cronn, Bob Hill, Alan Wells, Mike Hainlin, Bill Tate, Trip Timberlake, Steve Sheffield, Jim Hamilton, Tony Provencio, Tony Slayden, Byron Marshall, Don Kendall, Jane Stroupe, Bob Young, Bob Spaniel, Phillip Comstock, Ryan Poole, Bill

Cody and Norm Crook, vice presidents.

6 Inergy, LP

Two Emanuel Cleaver II Blvd., Suite 200

Kansas City, MO 64112

Phone: 816-842-8181 • Fax: 816-471-3854

E-mail: info@inergyservices.com

Web site: www.inergypropane.com

Founded: 1996

Owner: Publicly held

Outlets: 280

States: 27

Customers: 600,000

2004 fiscal year retail gallons: 380,918,000

(Pro forma for retail acquisitions)

2004 fiscal year wholesale gallons: 392,263,000

(Pro forma for retail acquisitions)

Employees: 2,773

Bobtails: 1,011

Transports: 166

Storage volume: 22,400,000 gallons

Acquisitions: 20

Gallons acquired: 248,600,000

Fiscal year ends: 9-30-04

Officers: John J. Sherman, president and chief executive officer; Phillip L. Elbert Sr., executive vice president, operations; David G. Dehaemers, executive vice president, corporate development; R. Brooks Sherman Jr., senior vice president and chief financial officer; Dean E. Watson, senior vice president, wholesale, supply logistics and transportation; Carl A. Hughes, vice president, business development; William C. Gautreaux, vice president, supply; Kurt Kolbeck, vice president, wholesale; Laura L. Ozenberger, vice president, general counsel and corporate secretary; Stan Ross, vice president, corporate controller.

Operations Personnel: Jay Cates, president, McCracken Propane; Gary Komosa, president, Country Gas; Craig Courts, president, Pro Gas Propane; Joseph Donnell, president, L&L Transportation; Dan Manson, president, Hoosier Propane; Tom Haiar, president, Independent Propane Co.; Marlo Young, president, Inergy Southeast; Darsh Patel, president, United Propane; Joseph Cavanaugh, president, Inergy Gas f/k/a Star Gas Propane; Ted Jeffcoat, vice president, Inergy Gas f/k/a Star Gas Propane; Tom Wright, vice president, Inergy Gas f/k/a Star Gas Propane.

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7 CornerStone Propane Operating, LLC

PO Box 7000, 1700 S. Jefferson
Lebanon, MO 65536

Phone: 859-283-1420 • Fax: 859-283-1630

E-mail: don.moss@cornerstonepropane.com

Web site: www.cornerstonepropane.com

Founded: 2004

Owners: Private

Outlets: 150

States: 37

Customers: 400,000

2004 fiscal year retail gallons: 224,000,000

2004 fiscal year wholesale gallons: 4,000,000

Employees: 1,582

Bobtails: 638

Transports: 2

Storage volume: 16,125,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 6-30-04

Officers: Bill Corbin, chief executive officer; David Riggan, chief financial officer; Paul Grady, chief operating officer; Joe Sorce, director of marketing.

Operations Personnel: Don Moss, operations manager.

8 GROWMARK System

1701 Towanda Avenue

Bloomington, IL 61702

Phone: 309-557-6000 • Fax: 309-557-7145

E-mail: mailus@growmark.com

Web site: www.growmark.com

Founded: 1927

Owners: Farmer Cooperative

Outlets: 288

States: 13

Customers: N/A

2004 fiscal year retail gallons: 203,572,804

2004 fiscal year wholesale gallons: 36,714,738

Employees: N/A

Bobtails: N/A

Transports: 225

Storage volume: N/A

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 8-31-04

Officers: Bill Davissou, chief executive officer; Dan Kelley (Normal, IL), chairman of the board and president.

Operations Personnel: Steve Barwick, vice president, corporate marketing and operations; Dwight Farber, director of energy business development; Kirk McCullick, marketing manager - propane.

9 MFA Oil Co.

One Ray Young Drive

Columbia, MO 65201

Phone: 573-442-0171 • Fax: 573-876-0321

E-mail: admin@mfaoil.com

Web site: www.mfaoil.com

Founded: 1929

Owners: Farmers Cooperative

Outlets: 112

States: 5

Customers: 103,500

2004 fiscal year retail gallons: 95,600,000

2004 fiscal year wholesale gallons: N/A

Employees: 363

Bobtails: 267

Transports: 30

Storage volume: 5,950,000 gallons

Acquisitions: 3

Gallons acquired: 3,235,000

Fiscal year ends: 8-31-04

Officers: Jerry Taylor, president; Ken Caspell, senior vice president of sales; Melvin Schebaum, vice president of supply and distribution; Jim Belcher, senior vice president, administration.

Operations personnel: Bob Barton, Joe Case, David Dunlap, Bob Foreman, Jeff Goodwin, James Greer, Barry Oden, Julian Nichols, Floyd Ouderkirck, and Paul Romine, district sales managers; Dick Tuinstra, propane training and safety manager.

10 Blossman Gas, Inc.

P.O. Box 1110, 809 Washington Ave.

Ocean Springs, MS 39564

Phone: 228-875-2261 • Fax: 228-875-9307

E-mail: info@blossmangas.com

Web site: www.blossmangas.com

Founded: 1951

Owners: Blossman family and employees

Outlets: 72

States: 8

Customers: 120,000

2004 fiscal year retail gallons: 73,552,000

2004 fiscal year wholesale gallons: N/A

Employees: 539

Bobtails: 167

Transports: N/A

Storage volume: 4,900,000 gallons

Acquisitions: 1

Gallons acquired: 500,000

Fiscal year ends: 6-30-04

Officers: John Blossman, chairman; Stuart Weidie, president and chief executive officer; Jessie Johnson, vice president, business development; Al Allen, senior vice president, administration; David Reynolds, vice president, finance; Walt Stuart, vice president, field services.

Operations Personnel: Mark Denton, Jerdon Welborn, Gary McDaniel, Todd Reinke, Felton Crews and Scott Prewitt, area managers; Don Singleton, safety and training director; Corky Crow, Information Technology director; Marty Beech, MIS manager; Karen Zwerg, accounting manager.

11 Southern States Cooperative, Inc.

6606 West Broad St.

Richmond, VA 23260

Phone: 804-281-1000 • Fax: 804-281-1362

Web site: www.southernstates-coop.com

Founded: 1923

Owners: Farmers Cooperative

Outlets: 84

States: 6

Customers: 78,655

2004 fiscal year retail gallons: 71,415,000

2004 fiscal year wholesale gallons: N/A

Employees: 411

Bobtails: 170

Transports: N/A

Storage volume: N/A

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 6-30-04

Officers: Tom Scribner, chief executive officer; Leslie Newton, chief financial officer; Wesley Wright, chief operating officer; Hoppy Ancarrow Jr., general counsel and secretary.

Operations Personnel: Ray Works, vice president-petroleum business; Tracy Amburgey, operations-supply and distribution; Steve Knox, propane supply and distribution; Mark Harant, controller.

12 Dowdle Butane Gas, Inc.

P.O. Box 9129, 2413 Highway 45 N.

Columbus, MS 39705

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Phone: 662-328-2080 • Fax: 662-327-7425

E-mail: webdev@dowdleegas.com

Web site: www.dowdleegas.com

Founded: 1956

Owner: Dowdle family

Outlets: 74

States: 5

Customers: 156,000

2004 fiscal year retail gallons: 67,835,000

2004 fiscal year wholesale gallons: 3,500,000

Employees: 500

Bobtails: 174

Transports: 36

Storage volume: 6,445,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 7-31-04

Officers: J. Nutie Dowdle, chairman and chief executive officer; Gary Dennis, president and chief operating officer; John C. Dowdle, vice president; Wendy Chudy, president, Dowdle Gas of Florida Inc.; Jim McSweeney, Mark Jaynes and Larry Franklin, vice presidents; John Bowen, secretary/treasurer and chief financial officer; Keith Laird, supply and distribution.

Operations Personnel: Jay Mosley, Bob Wallace, Reggie Waugh and Gene Maddox, regional managers.; Dannie Honnoll, fleet, rowing and purchasing.

13 Lakes Gas Co.

655 South Lake St., Box 400

Forest Lake, MN 55025

Phone: 651-464-3345 • Fax: 651-464-7467

E-mail: info@lakesgasco.com

Founded: 1959

Owner: Howard E. Sargeant

Outlets: 43

States: 5

Customers: 76,000

2004 fiscal year retail gallons: 65,800,000

2004 fiscal year wholesale gallons: 48,000,000

Employees: 285

Bobtails: 126

Transports: 4

Storage volume: 4,450,000 gallons

Acquisitions: 2

Gallons acquired: N/A

Fiscal year ends: 6-30-04

Officers: Howard Sargeant, president; Steve Sargeant, vice president.

Operations Personnel: Pat Head, Tom Jilek,

Dave Anderson, Bill Brown, Glenn Oberg and Tom Burling.

14 United Propane Gas

P.O. Box 2450, 4200 Cairo Road

Paducah, KY 42002-2450

Phone: 270-442-5557 • Fax: 270-444-6380

E-mail: info@upgas.com

Web site: www.unitedpropanegas.com

Founded: 1953

Owners: Privately held

Outlets: 50

States: 8

Customers: 100,000

2004 fiscal year retail gallons: 62,500,000

2004 fiscal year wholesale gallons: N/A

Employees: 350

Bobtails: 250

Transports: 55

Storage volume: 3,000,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 5-31-04

Officers: E. Small, president; C. Small, vice president; Dan Walsh, plant operations; Larry Curtsinger, chief financial officer; Julie Smith, office operations; Eric Gibson, general counsel; Ken Walker, general manager; Warren VanWyck, assistant general manager.

15 Liberty Propane

10740 Nail Avenue, Suite 201

Overland Park, KS 66211

Phone: 913-648-1588 • Fax: 913-648-5108

E-mail: kmiserm@libertypropane.com

Web site: www.libertyenergypartners.com

Founded: 2003

Owner: Privately Held

Outlets: 32

States: 8

Customers: 80,000

2004 fiscal year retail gallons: 49,100,000

(annualized)

2004 fiscal year wholesale gallons: 7,800,000

(annualized)

Employees: 315

Bobtails: 137

Transports: 8

Storage volume: 3,000,000 gallons

Acquisitions: 14

Gallons acquired: 56,900,000

Fiscal year ends: June-04

Officers: Kent A. Misemer, chief executive offi-

cer; Larry A. Weinstein, chief financial officer; Jeffrey W. Loudenback, vice president acquisitions.

Operations Personnel: Shawn M. Sheridan, vice president eastern region; David T. Cunningham, vice president western region.

16 Jenkins Gas & Oil

P.O. Box 156

Pollocksville, NC 28573

Phone: 252-224-8911 • Fax: 252-224-1443

E-mail: srossi@jenkinsgas.com

Web site: www.jenkinsgas.com

Founded: 1953

Owners: R.L. (Bob) Mattocks II and family

Outlets: 24

States: 1

Customers: 54,000

2004 fiscal year retail/wholesale gallons:

41,860,000

Employees: 240

Bobtails: 94

Transports: 1

Storage volume: 2,440,000 gallons

Acquisitions: 3

Fiscal year ends: 12-31-04

Officers: R.L. (Bob) Mattocks II, chairman of the board; John Robert Mattocks, president and ceo; Robert Meadows, chief financial officer/secretary; Ronald M. Munion, executive vice president; D.J. Williams, vice president product purchases; Heidi M. Freeman, assistant treasurer; Susan H. Rossi, assistant secretary.

Operations Personnel: L.E. Williams, director of marketing; Charles A. (Chuck) Price, director of safety.

17 Eastern Propane Gas

28 Industrial Way

Rochester, NH 03867

Phone: 603-332-2080 • Fax: 603-335-0545

Web site: www.eastern.com

Founded: 1932

Owner: Charles Vernon Clement III

Outlets: 7

States: 7

Customers: 80,000

2004 fiscal year retail gallons: 37,300,000

2004 fiscal year wholesale gallons:

21,820,000

Employees: 310

Bobtails: 80

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Transports: 10

Storage volume: 2,400,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 6-30-04

Officers: Charles V. Clement III, president and CEO; Jeffrey Taylor, executive vice president and chief operating officer; James Hurley Sr., vice president, supply and business development; Peter W. Gowell, chief financial officer and senior vice president, finance; Brian Boudreau, vice president, human resources and risk management; Denis Gagne, vice president, wholesale; Paul Daniels, vice president, retail operations; Rick MacInnis, vice president, information services; Kathy Ford, vice president, customer care.

Operations Personnel: Jeff Dillion, manager of Rochester; William Massey, manager of Loudon; Mike Schlosser, manager of Winchendon; Jim Blake, manager of Danvers; Bernie Moore, manager of Hudson; Chuck Gilbert, manager of Franklin.

18 Griffith Energy

760 Brooks Ave.

Rochester, NY 14619

Phone: 585-328-3930 • Fax: 585-328-7114

Web site: www.griffithenergy.com

Founded: 1922

Owner: Private Ownership

Outlets: 28

States: 3

Customers: 102,000

2004 fiscal year retail gallons: 37,000,000

2004 fiscal year wholesale gallons:

296,400,000

Employees: 534

Bobtails: 83

Transports: 39

Storage volume: 20,713,000 gallons

Acquisitions: 1

Gallons acquired: 1,000,000

Fiscal year ends: 6-30-04

Officers: John Hamilton, president and chief executive officer; Christian Modesti, chief financial officer; William Pfeiffer, vice president operations; Mark Turley, vice president supply and wholesale; Mike Sayers, controller; Rob Sant, general counsel.

19 All Star Gas Corp.

119 W. Commercial St.

Lebanon, MO 65536

Phone: 417-532-3103 • Fax: 417-532-8592

E-mail: mail@allstargas.com

Web site: www.allstargas.com

Founded: 1963

Owner: Privately Held

Outlets: 56

States: 7

Customers: 47,000

2004 fiscal year retail gallons: 35,700,000

2004 fiscal year wholesale gallons: 600,000

Employees: 270

Bobtails: 120

Transports: 4

Storage volume: 5,000,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 6-30-04

Officers: John R. Gordon, president and chief executive officer; Jeff Finstad, vice president and chief financial officer; Kris Lindsey, executive vice president; Brad Beneke, senior vice president, operations.

Operations Personnel: Jon Brotz, regional sales manager, Lynn Brown, regional sales manager, Steve Fry, regional sales manager, Bob Silva, regional sales manager, Steve Swillum, regional sales manager, Brett Mahan, regional sales manager, Robert Heagerty, regional sales manager.

20 The Gas Company

P.O. Box 3000

Honolulu, HI 96802-3000

Phone: 808-535-5900 • Fax: 808-535-5944

Web site: www.hawaiiigas.com

Founded: 1904

Owners: HGC Holdings LLC

Outlets: 7

States: 1

Customers: 30,746

2004 fiscal year retail gallons: 30,740,803

2004 fiscal year wholesale gallons: N/A

Employees: 310

Bobtails: 34

Transports: 7

Storage volume: 2,400,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: June 04

Officers: Jim R. Yates, president.

Operations Personnel: Tom Young, director, gas operations; Charlie Calvet, manager, engineering; Craig Furuta, manager, LPG S&D; George

Lee, manager, asset management & new service installation; Robert Miyasaki, manager, gas technology; Roy Yoshimoto, manager, transmission and distribution; Lance Lam, branch manager, east Hawaii; Marvin Min, branch manager, west Hawaii; Mustafa Demirbag, branch manager, Maui County; Glen Takenouchi, branch manager, Kauai.

21 Valley National Gases, Inc.

P.O. Box 6628

Wheeling, WV 26003

Phone: 304-232-1542 Fax: 304-234-4464

E-mail: j_shepherd@vngas.com

Web site: www.vng.com

Founded: 1958

Owners: Publicly held

Outlets: 31

States: 12

Customers: N/A

2004 fiscal year retail gallons: 28,100,000

2004 fiscal year wholesale gallons: N/A

Employees: N/A

Bobtails: 72

Transports: 1

Storage volume: 1,000,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 6-30-04

Officers: James Hart, president; William

Indelicato, chief executive officer; Gerald Zehala, chief operating officer.

Operations Personnel: Jason Sheperd, purchasing agent.

22 Paraco Gas

2975 Westchester Ave.

Purchase, NY 10577

Phone: 914-696-4427 • Fax: 914-696-4443

E-mail: contactus@paraco-gas.com

Web site: www.paraco-gas.com

Founded: 1968

Owner: Armentano family

Outlets: 14

States: 2

Customers: 50,000

2004 fiscal year retail gallons: 24,680,890

2004 fiscal year wholesale gallons: 3,965,972

Employees: 175

Bobtails: 45

Transports: N/A

Storage volume: 766,000 gallons

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Acquisitions: 2
Gallons acquired: 1,050,000
Fiscal year ends: 7-31-04

Officers: Pat Armentano, chairman; Joseph Armentano, chief executive officer; John Armentano, vice president business development; Michael Gioffre, vice president, sales and marketing; Arthur Ravo, product supply and logistic manager.

23 Diversified Energy

3973-A Market St.
Wilmington, NC 28403
Phone: 910-332-0380 • Fax: 910-332-0381
E-mail: bill.bowen@diversifiedenergy.ncemcs.com
Founded: 2000
Owners: 19 of North Carolina's electric membership cooperatives
Outlets: 12
States: 3
Customers: 26,700
2004 fiscal year retail gallons: 23,410,000
2004 fiscal year wholesale gallons: 4,700,000
Employees: 91
Bobtails: 42
Transports: 2
Storage volume: 1,088,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: 6-30-04

Officers: Bill Bowen, chief executive officer; Randy Brecheisen, board president; Bob Troop, vice president, wholesale/construction; Joe Staton, controller.

Operations personnel: Sam Newberry, Cecil Hammond, Dennis Stein, Patsy Witherspoon, John Eastwood, Jimmy Mizell, Steven Rhodes, J.R. Carter, John Huggins, Bob Bartlett.

24 Federated Propane

Box 477
Cambridge, MN 55008
Phone: 763-689-1751 • Fax: 763-689-1756
Founded: 1942
Owners: Federated Co-ops Inc.
Outlets: 15
States: 2
Customers: 24,500
2004 fiscal year retail gallons: 22,900,000
2004 fiscal year wholesale gallons: 900,000
Employees: 54
Bobtails: 43

Transports: 6
Storage volume: 1,200,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: 12-31-04

Officers: Jim Bartz, president; Abdon Peterson Jr., secretary/treasurer.

25 Herring Gas Company, Inc.

P.O. Box 667
Meadville, MS 39653-0667
Phone: 601-384-5833 • Fax: 601-384-2205
E-mail: edherring@herringgas.com
Founded: 1946
Owner: Herring family
Outlets: 21
States: 2
Customers: 45,000
2004 fiscal year retail gallons: 22,045,000
2004 fiscal year wholesale gallons: N/A
Employees: 170
Bobtails: 75
Transports: 4
Storage volume: 1,550,000 gallons
Acquisitions: 1
Gallons acquired: 900,000
Fiscal year ends: 9-30-04

Officers: Edward G. Herring, chief executive officer; Joseph E. Herring, president; Bob Kimbrough, vice president, administration; Richard Graves, MIS.

Operations Personnel: Mike Carraway, director of fleet and safety; Eddie Stebbins, Don Cavin, operations manager, and Tommy Smallwood, operations manager.

26 Sharp Gas

520 Commerce Street
Salisbury, MD 21804
Phone: 443-260-1520 • Fax: 443-260-1538
E-mail: bzola@chpk.com
Web site: www.chpk.com
Founded: 1981
Owners: Chesapeake Utilities Group
Outlets: 7
States: 4
Customers: 33,500
2004 fiscal year retail gallons: 22,000,000
2004 fiscal year wholesale gallons: 3,000,000
Employees: 121
Bobtails: 42
Transports: 3
Storage volume: 2,100,000 gallons

Acquisitions: 1
Gallons acquired: 1
Fiscal year ends: 12-31-04

Officers: S. Robert Zola, president.

Operations Personnel: Adrien Turcotte, operations manager; Ron Patrick, facilities manager; Chris Cafarella, supply manager; Eric Mays, community gas system manager.

27 Scott Petroleum Corp.

102 Main St.
Itta Bena, MS 38941-2712
Phone: 662-254-9024 • Fax: 662-254-6660
E-mail: solon@scottpetroleuminc.com
Web site: www.scottpetroleuminc.com
Founded: 1935
Owner: Solon Scott
Outlets: 23
States: 3
Customers: 33,000
2004 fiscal year retail gallons: 16,322,000
2004 fiscal year wholesale gallons: N/A
Employees: 130
Bobtails: 47
Transports: 6
Storage volume: 2,600,000
Acquisitions: 1
Gallons acquired: 1,500,000 annual
Fiscal year ends: 12-31-04

Officers: Solon Scott Jr., president; Solon Scott III, vice president; Oliver Simmons, secretary/controller.

Operations Personnel: Harold Johnson, general manager; Vince McDaniel, credit manager; David McClusky, transport manager; Joey Hohnson, safety/compliance manager; Danny Holliman, fleet maintenance manager.

28 Anderson's Propane of Bergman

P.O. Box 146
Bergman, AR 72615
Phone: 870-741-2894 • Fax: 870-365-7335
Founded: 1988
Owners: Don and Doug Anderson
Outlets: 5
States: 2
Customers: 46,000
2004 fiscal year retail gallons: 16,300,000
2004 fiscal year wholesale gallons: N/A
Employees: 58
Bobtails: 26

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Transports: 4

Storage volume: 786,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Don Anderson, owner and operator; Doug Anderson, owner and operator.

29 Gas Incorporated

P.O. Box 1223, 107 Mattox Court

LaGrange, GA 30241

Phone: 706-885-9573 • Fax: 706-885-9720

Founded: 1947

Owners: N/A

Outlets: 14

States: 3

Customers: 34,000

2004 fiscal year retail gallons: 14,642,508

2004 fiscal year wholesale gallons: 2,000,000

Employees: 116

Bobtails: N/A

Transports: 2

Storage volume: 1,975,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 9-30-03

Officers: Betty Mattox, chairman; Ken Mattox Jr., chief executive officer; Bob Hetzler, vice president, operations; Forest Shepherd, treasurer.

30 G&B Energy

P.O. Box 811, 667 N. Bridge St.

Elkin, NC 28621

Phone: 336-835-3607 • Fax: 336-835-2117

Web site: www.gbenergy.com

Founded: 1930

Owner: Family owned

Outlets: 9

States: 2

Customers: N/A

2004 fiscal year retail gallons: 13,835,000

2004 fiscal year wholesale gallons: N/A

Employees: 115

Bobtails: 30

Transports: 4

Storage volume: 480,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 4-30-04

Officers: Fred Eidson, owner, secretary-treasurer; Jeffrey C. Eidson, owner-president; Rick Caudle, vice president, operations; Kelly

Douglas, vice president, finance; Jeff Steelman, vice president, gasoline retail operations.

Operations Personnel: Travis Brown, Kevin Campbell, Jim Kilpatrick, David Warren, Danny Hobson, district managers. Ravaughn Ashley, Lyn Ashley, commissioned agents.

31 Tri-Gas & Oil Co., Inc.

P.O. Box 465

Federalburg, MD 21632

Phone: 410-754-8184 • Fax: 410-754-1015

E-mail: kmcmahan@trigas-oil.com

Web site: www.trigas-oil.com

Founded: 1963

Owners: Keith A. McMahan

Outlets: 6

States: 2

Customers: 15,505

2004 fiscal year retail gallons: 13,670,802

2004 fiscal year wholesale gallons: 19,448,616

Employees: 157

Bobtails: 31

Transports: 14

Storage volume: 889,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 9-30-04

Officers: Keith A. McMahan, president/treasurer; Douglas L. McMahan, secretary; Earl F. Slacum, executive vice president.

Operations Personnel: Joe Kapela, director, retail operations; Eric Kuster, director of Human Resources and safety; L. Nash McMahan, director of wholesale and transport.

32 Delta Liquid Energy

P.O. Box 3068

Paso Robles, CA 93447

Phone: 805-239-0616 • Fax: 805-239-1327

E-mail: billp2@deltaliquidenergy.com

Web site: www.deltaliquidenergy.com

Founded: 1936

Owner: Platz family

Outlets: 9

States: 1

Customers: 16,950

2004 fiscal year retail gallons: 13,526,840

2004 fiscal year wholesale gallons: 3,688,262

Employees: 108

Bobtails: 28

Transports: 3

Storage volume: 430,000 gallons

Acquisitions: 1

Gallons acquired: N/A

Fiscal year ends: 9-30-04

Officers: D. Frank Platz, chairman; William Platz, president.

33 Penn Fuel Propane, LLC

57 S. Third St.

Oxford, PA 19363

Phone: 610-932-6559 • Fax: 610-932-3194

E-mail: hjschmidt@pplweb.com

Founded: 1950

Owners: PPL Corp.

Outlets: 11

States: 4

Customers: 32,100

2004 fiscal year retail gallons: 12,450,000

2004 fiscal year wholesale gallons: 350,000

Employees: 85

Bobtails: 30

Transports: 1

Storage volume: 700,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Robert Geneczko, president; Jack Preston, vice president.

Operations Personnel: Herb Schmidt, division manager; Denise Browning, administrative supervisor.

34 EnergyUnited Propane LLC

317 Sanford Ave.

Mocksville, North Carolina 27028

Phone: 800-822-0197x2201

Fax: 704-832-0117

E-Mail: don.schalk@energyunited.com

Web site: www.energyunited.com

Founded: 2000

Owner: EnergyUnited

Outlets: 14

States: 2

Customers: 22,000

2004 fiscal year retail gallons: 11,200,000

2004 fiscal year wholesale gallons: 0

Employees: 80

Bobtails: 36

Transports: 0

Storage volume: 800,000 gallons

Acquisitions: 0

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Donald F. Schalk, president & general

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manager; H. Wayne Wilkins, chief operating officer; Alec Natt, chief financial officer; Sarah Wallace, secretary.

Operations Personnel: Donald F. Schalk, general manager; Frank Perry, market manager; Boyce Cleary, market manager; Bill Riggins, market manager; Richard Glander, market manager; Mac Hudgins, market manager; Dewey Jackson, market manager; Bernard Simmons, market manager.

35 Country Gas Companies

P.O. Box 1269

Sumiton, AL 35148

Phone: 205-648-3237 • Fax: 205-648-4111

E-mail: ken@countrygas.com

Web site: www.countrygas.com

Founded: 1969

Owner: Watson & Drummond Families

Outlets: 12

States: 2

Customers: 21,000

2004 fiscal year retail gallons: 9,092,533

2004 fiscal year wholesale gallons: N/A

Employees: 118

Bobtails: 25

Transports: 7

Storage volume: 800,000 gallons

Acquisitions: 1

Gallons acquired: 400,000

Fiscal year ends: 8-31-04

Officers: Rabon Watson and Mitchell Drummond, owners; Ken Watson, president, Country Gas Incorporated; Brad Drummond, vice president, Country Gas Incorporated; Steve Watson, secretary, Country Gas, Incorporated; Phillip Drummond, treasurer, Country Gas Incorporated; Rex Watson, president, Country Gas of Madison County, Incorporated.

Operations Personnel: Brad Drummond, Sumiton; Steve Watson, Jasper; Gerald Williams, Blountsville; Jayne Roberts, Nesmith; Deb Blankenship, Moulton; Jim Conner, Albertville; Lynn Furgeson, Sylvania, Shannon Turrentine, Hartselle; Jimmy Bush, Huntsville; Ronnie Reed, Fayetteville; Zach Watson, Brentwood; Marilyn Pulliam, Safety.

36 Propane Central, LLC

514 N. 9th

Salina, KS 67401

Phone: 785-823-2287 • Fax: 785-823-0822

E-mail: davep@propanecentral.com

Web site: www.propanecentral.com

Founded: 2001

Outlets: 5

States: 1

Customers: 14,300

2004 fiscal year retail gallons: 8,658,000

2004 fiscal year wholesale gallons: 450,000

Employees: 45

Bobtails: 17

Transports: N/A

Storage volume: 579,000 gallons

Acquisitions: 1

Gallons acquired: 700,000

Fiscal year ends: 7-31-04

Officers: David Payne, chairman; Dean Sparks, vice chairman; Ann Payne, Dwight Baer, Darwin Marti, and Alan Stewart, board members.

Operations Personnel: David Payne, general manager; Lee Parker, director of operations; Ann Payne, director of finance; Eric Payne, director of marketing and communications; Amanda Michaels, director of administration; Scott Mahaffey, Dwight Baer, Rick Payne, Melissa Sellers.

37 Northwest Propane Gas Co.

11551 Harry Hines Blvd.

Dallas, TX 75229

Phone: 972-247-6121 • Fax: 972-241-2555

Web site: www.northwestpropane.com

Founded: 1946

Owners: Privately held

Outlets: 4

States: 1

Customers: N/A

2004 fiscal year retail gallons: 8,563,159

2004 fiscal year wholesale gallons: 2,057,000

Employees: 45

Bobtails: 18

Transports: 6

Storage volume: 406,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 8-31-04

Officers: Jay B. Wood, president; Tim L. Wood, vice president; Jerry L. Hatzfeld, secretary/treasurer.

38 Milton Propane

3992 E. Vincent St.

Milton, WI 53563

Phone: 608-868-9710 • Fax: 608-868-6786

E-mail: jarndt@miltonpropane.com

Founded: 1967

Owner: John C. Arndt

Outlets: 4

States: 2

Customers: 9,000

2004 fiscal year retail gallons: 8,107,000

2004 fiscal year wholesale gallons: N/A

Employees: 35

Bobtails: 15

Transports: 2

Storage volume: 432,000

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officer: John C. Arndt, president.

Operations Personnel: Scott Ayesworth, Waupun manager; Joe Olin, Milton manager; Jim Kenney, Rochelle manager.

39 Burkardt's L. P. Gas

12420 W. Penn Rd.

Polo, IL 61064

Phone: 815-946-3081 • Fax: 815-946-3081

E-mail: bburkardt@cin.net

Founded: 1982

Owners: Bill and Beverly Burkardt

Outlets: 1

States: 1

Customers: 4,600

2004 fiscal year retail gallons: 7,552,905

2004 fiscal year wholesale gallons: N/A

Employees: 16

Bobtails: 9

Transports: N/A

Storage volume: 233,000 gallons (in four locations)

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ending: 9-30-04

Officers: Bill Burkardt, president, general manager, dispatcher; Beverly Burkardt, secretary/treasurer, office manager, director of supply acquisition

Operations Personnel: Mike Faivre, service manager, supplies purchasing.

40 Superior Gas (Group)

P.O. Box 308

Roanoke, AL 36274

Phone: 334-863-2138 • Fax: 334-863-4950

Founded: 1948

Owners: Rainer family

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Outlets: 10

States: 3

Customers: N/A

2004 fiscal year retail gallons: 7,485,580

2004 fiscal year wholesale gallons: N/A

Employees: 71

Bobtails: 29

Transports: 3

Storage volume: 1,246,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Year ends: 1-31-04

Officers: James W. Rainer III, president; Anne Montgomery, vice president and secretary; Bill Montgomery, general manager.

Operations Personnel: Deke Foy, controller.

41 Thompson Gas

6708 Old National Park

Boonsboro, MD 21713

Phone: 301-432-6611 • Fax: 301-432-7147

E-mail: rthomp@thompsonsgas.com

Web site: www.thompsonsgas.com

Founded: 1946

Owner: James G. Thompson, J. Randall

Thompson

Outlets: 14

States: 9

Customers: 16,500

2004 fiscal year retail gallons: 6,900,000

2004 fiscal year wholesale gallons: 250,000

Employees: 155

Bobtails: 20

Transports: N/A

Storage volume: 1,200,000 gallons

Acquisitions: 1

Gallons acquired: N/A

Fiscal year ends: 6-30-04

Officers: J. Randall Thompson, president and chief executive officer; G. Jeffrey Kerns, executive vice president and chief financial officer; Tom Butler, vice president, southeast region.

Operations Personnel: Gary Mouse, manager, central distribution; Doug MacMaster, director sales.

42 E.O. Sharp Butane Co., Inc.

108 Main St.

Smithville, TX 78957

Phone: 512-360-2204 • Fax: 512-360-2648

E-mail: smckay@sharp-propane.com

Web site: www.sharp-propane.com

Founded: 1949

Owner: Michael D. Sharp Jr.

Outlets: 9

States: 1

Customers: 15,500

2004 fiscal year retail gallons: 6,798,190

2004 fiscal year wholesale gallons: 247,676

Employees: 76

Bobtails: 32

Transports: 5

Storage volume: 925,650 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Michael D. Sharp Jr., president; Les Browning, vice president; Steve McKay, chief operating officer.

Operations Personnel: Jason Peck, general manager; Robert Trevino, branch manager, Randy Geltmeier, branch manager, Don Nichols, branch manager.

43 Florida Public Utilities - Propane Operations

401 S. Dixie Hwy.

West Palm Beach, FL 33401

Phone: 561-838-1729 • Fax: 561-833-8562

E-mail: bkennedy@fpuc.com

Founded: 1949

Owners: Public Company

Outlets: 4

States: 1

Customers: 12,049

2004 fiscal year retail gallons: 6,622,418

2004 fiscal year wholesale gallons: 218,570

Employees: 40

Bobtails: 19

Transports: N/A

Storage volume: 50,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: John T. English, president and chief executive officer; Chuck L. Stein, senior vice president and chief operating officer; George W. Bachman, chief financial officer.

Operations Personnel: Barry Kennedy, director of propane operations; Richard Goodwin, district manager, south florida division; Brian Forrest, district manager, central florida division; Kieth Pomoroy, district manager, west florida division; Cliff Schaak, district manager, northeast florida division.

44 Cooperative Propane, Inc.

P.O. Box 878

Andalusia, AL 36420

Phone: 334-428-2342 • Fax: 334-222-2331

E-mail: benny.gay@powersouth.com

Web site: www.cooperativepropane.com

Founded: 1948

Owner: Cooperative Services Inc.

Outlets: 9

States: 2

Customers: 17,000

2004 fiscal year retail gallons: 6,621,000

2004 fiscal year wholesale gallons: N/A

Employees: 56

Bobtails: 22

Transports: N/A

Storage volume: 1,254,750 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Benny Gay, general manager.

Operations Personnel: David Marcum, controller; John Owens, operations manager.

45 Southern LP Gas, Inc.

P.O. Box 1010, 512 E. Stillwell

DeQueen, AR 71832

Phone: 870-642-2234 • Fax: 870-642-8282

E-mail: ronmoore39@alltel.net

Web site: www.southernlpgas.com

Founded: 1946

Owner: Lou Gray

Outlets: 12

States: 2

Customers: N/A

2004 fiscal year retail gallons: 6,559,765

2004 fiscal year wholesale gallons: 309,447

Employees: 75

Bobtails: 44

Transports: N/A

Storage volume: 1,113,423 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 3-31-04

Officers: Lou Gray, chief executive officer; Ron Moore, president; Ray Still, vice president, operations; Cathy Sennett, vice president, administration; Julie Brown, secretary/treasurer.

Operations Personnel: John Volner, district manager, Arkansas; Al Cadwallader, district manager, Louisiana.

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46 Linden's Propane, Inc.

14219 LaGrange Rd.
LaGrange, OH 44050
Phone: 440-458-5155 • Fax: 440-458-5157
Founded: 1958
Owners: Phil and Holly Linden
Outlets: 2
States: 1
Customers: 6,500

2004 fiscal year retail gallons: 6,235,000

2004 fiscal year wholesale gallons: N/A

Employees: 12

Bobtails: 7

Transports: 2

Storage volume: 180,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 8-31-04

Officers: Philip G. Linden, president-owner;
Holly M. Linden, secretary-treasurer.

Operations Personnel: John Linden, plant manager; Terri Seabold, office manager; Rich Hershey, service manager.

47 Penn Valley Bottled Gas, Inc.

3000 Meetinghouse Road
Telford, PA 18969
Phone: 215-723-7429 • Fax: 215-723-5103
E-mail: info@pennvalleygas.com

Web site: www.pennvalleygas.com

Founded: 1957

Owner: Balmer family

Outlets: 1

States: 2

Customers: 7,500

2004 fiscal year retail gallons: 6,100,000

2004 fiscal year wholesale gallons: 4,300,000

Employees: 26

Bobtails: 12

Transports: 5

Storage volume: 281,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 9-30-04

Officers: Ken Balmer, president; Dan Balmer, chief executive officer; Ruth Balmer, secretary.

Operations Personnel: Dale Balmer, plant operation manager; Dwane Balmer, transportation manager.

48 Enderby Gas (dba Bishop Energy)

P.O. Drawer 717
Gainesville, TX 76241-0717
Phone: 940-665-3457 • Fax: 940-321-3248
E-mail: jim@enderbygas.com

Web site: www.enderbygas.com

Founded: 1945

Owner: Jim Bishop

Outlets: 4

States: 2

Customers: 11,000

2004 fiscal year retail gallons: 5,800,000
(approx. annualized with acquisition)

2004 fiscal year wholesale gallons:

13,832,260

Employees: 60

Bobtails: 21

Transports: 16

Storage volume: 678,000 gallons

Acquisitions: 1

Gallons acquired: 950,000

Fiscal year ends: 8-31-04

Officers: Jim Bishop, president; Kenneth Bishop, secretary-treasurer; Betty Jarrell, assistant secretary.

Operations Personnel: Max Eubanks, manager of distribution and supply, Bishop Energy; B. B. Reedy, branch manager Sherman, TX; Raymond Johnson, branch manager Krum, TX; Ronnie Clough, service manager.

49 Hamiltons Propane

300 M-15 Ortonville P.O. Box 709
Ortonville, MI 48462
Phone: 248-627-4904 • Fax: 248-627-4832
E-mail: jasonkratt@yahoo.com

Founded: 1988

Owners: Robert Kratt and Barbara Kratt

Outlets: 2

States: 1

Customers: 5,800

2004 fiscal year retail gallons: 5,500,000

2004 fiscal year wholesale gallons: N/A

Employees: 18

Bobtails: 11

Transports: N/A

Storage volume: 120,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: N/A

Officers: Robert C. Kratt, chief executive officer;

Darlene C. Kratt, chief financial officer.

Operations personnel: Jeff Baumgrass, manager.

50 Southeast Propane, LLC

P.O. Box 426
Gwinner, ND 58040
Phone: 701-678-2416 • Fax: 701-678-2615
E-mail: robinsep@drtel.net

Founded: 2000

Owners: FUCOC Lisbon ND; FUOC Lidgerwood, ND

Outlets: 6

States: 2

Customers: 2,800

2004 fiscal year retail gallons: 5,355,971

2004 fiscal year wholesale gallons: 159,185

Employees: 10

Bobtails: 7

Transports: N/A

Storage volume: 304,030 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 9-30-04

Officers: Weldon Hoesel, president; Donald Olson, secretary; Richard Score, member; Mark Bopp, member.

Operations Personnel: Robin Johnson, general manager.

51 Ken Gas Co.

Rt. 4, Box 185
Albany, KY 42602
Phone: 606-387-6142 • Fax: 606-387-7832
Founded: 1972

Owner: Kenneth Turner

Outlets: 4

States: 2

Customers: 7,600

2004 fiscal year retail gallons: 5,305,023

2004 fiscal year wholesale gallons: N/A

Employees: 26

Bobtails: 8

Transports: 5

Storage volume: 175,000 gallons

Acquisitions: 1

Gallons acquired: 600,000

Fiscal year ends: 12-31-04

Officers: Kenneth Turner, president; Phyllis Turner, secretary.

Operations Personnel: Dennis Turner, operations manager.

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52 Oklahoma Liquefied Gas Co., Inc.

P.O. Box 112 ·
Seminole, OK 74818-0112
Phone: 405-382-3356 · Fax: 405-382-7389
E-mail: kengreen@olgpropane.com
Web site: www.olgpropane.com

Founded: 1937
Owner: Kenneth R. Green
Outlets: 9
States: 1
Customers: 11,310

2004 fiscal year retail gallons: 5,079,408

2004 fiscal year wholesale gallons: 825,635
Employees: 36
Bobtails: 13
Transports: 2
Storage volume: 720,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: 6-30-04

Officers: Kenneth R. Green, president; Greg Thompson, vice president; Karen Green, secretary.

Operations Personnel: Greg Thompson, general manager; Ricky Reed, OLG Chickasha manager; Jim Smith, manager OLG Lexington; Harry Fries, manager OLG OKC; Rick Foster, Marlow manager.

53 Southeastern Energy Partners

3260 Keith Bridge Road Suite 332
Cumming, GA 30041
Phone: 706-265-1458 · Fax: 843-388-6111
E-mail: info@southeasternenergy.com
Web site: www.southeasternenergy.com

Founded: 2003
Outlets: 3
States: 1
Customers: 10,112

2004 fiscal year retail gallons: 4,873,000

2004 fiscal year wholesale gallons: N/A
Employees: 17
Bobtails: 11
Transports: N/A
Storage volume: N/A
Acquisitions: 1

Gallons acquired: 2,250,000
Fiscal year ends: 12-31-04

Officers: Charles White, president; Paul Norris, vice president, operations; Lisa Minshew, vice

president, administration.

54 Hamilton Energy

4670 East Washington
Hamilton, MI 49419
Phone: 269-751-1035 · Fax: 269-751-1039
E-mail: energy@hfb.com
Web site: www.myhamiltonenergy.com

Founded: 1920
Owners: Hamilton Farm Bureau
Outlets: 2
States: 1
Customers: 5,500

2004 fiscal year retail gallons: 4,850,000

2004 fiscal year wholesale gallons: N/A
Employees: 12
Bobtails: 6
Transports: N/A
Storage volume: 150,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: 12-31-04

Officers: Robert Fenton, chief executive officer; Harvey Elgersma, chief financial officer.

Operations Personnel: Pamala Schut, division manager of southern operations; Kevin Kobbins, division manager, northern operations.

55 Consolidated Energy, LLC

1413 Range Line St.
Columbia, MO 65205
Phone: 573-441-7245 · Fax: 573-441-7285
E-mail: tculver@consolidatedenergyllc.com
Founded: 2000

Owners: MFA Oil, two electric cooperatives and two farmland cooperatives
Outlets: 5
States: 1
Customers: 6,041

2004 fiscal year retail gallons: 4,358,509

2004 fiscal year wholesale gallons: N/A
Employees: 20
Bobtails: 7
Transports: N/A
Storage volume: 178,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: 6-30-04

Officers: Byron Jahn, chairperson; Roger Clark, vice chairperson; Jeff Raetz, secretary; Steve Forbis, treasurer.

Operations Personnel: Terry Culver, general manager; Wayne Windmann, manager; Bill Hassard,

manager.

56 City Service Valcom

P.O. Box 1
Kalispell, MT 59903
Phone: 406-755-6611 · Fax: 406-756-0061
E-mail: genec@cityservicevalcom.com

Outlets: 5
States: 3
Customers: 5,500

2004 fiscal year retail gallons: 4,300,000

2004 fiscal year wholesale gallons: 450,000
Employees: 37
Bobtails: 10
Transports: 1
Storage volume: 228,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: Oct-04

Officers: Dallas Herron, chief executive officer; Kary Tonjum, president.

Operations Personnel: Gene Corne, operations manager; Tim Steele, Rob Cox, Chris Herron, Bruce Atkinson, plant managers.

57 Hot Flame Gas Co.

136 US Highway 41
Carney, MI 49812
Phone: 906-639-2122 · Fax: 906-639-2173
E-mail: htflame@alphacomm.com

Founded: 1945
Owners: Semco Energy, Inc.
Outlets: 2
States: 2
Customers: 7,000

2004 fiscal year retail gallons: 4,200,000

2004 fiscal year wholesale gallons: N/A
Employees: 14
Bobtails: 7
Transports: 2
Storage volume: 258,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: 12-31-04

Operations Personnel: Fred Hofer, Jr., general manager; Dennis Spehar, operations supervisor.

58 Marsh LP Gas Co., Inc.

253 Baileyton Road
Greeneville, TN 37745
Phone: 423-639-7226 · Fax: 423-639-8811
E-mail: chris@marshpet.com

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Web site: www.marshpet.com

Founded: 1986

Owners: S.W. Marsh

Outlets: 3

States: 3

Customers: 4,500

2004 fiscal year retail gallons: 4,087,950

2004 fiscal year wholesale gallons: N/A

Employees: 20

Bobtails: 9

Transports: 3

Storage volume: 180,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: S.W. Marsh, chairman; Chris W. Marsh, president/chief executive officer; David Hayes, secretary and treasurer.

Operations Personnel: Stanley Crawford, area manager; Roger Oaks, area manager; Archie English, logistics manager; Larry O'Bryant, regional manager.

59 Little River/Ellco Industries

P.O. Box 2188

Gastonia, NC 28053

Phone: 704-867-1291 • Fax: 704-867-5566

Founded: 1940

Owners: Lowie family

Outlets: 7

States: 2

Customers: 10,200

2004 fiscal year retail gallons: 4,031,693

2004 fiscal year wholesale gallons: N/A

Employees: 49

Bobtails: 18

Transports: N/A

Storage volume: 330,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 3-31-04

Officers: N.B. Lowie, chief executive officer and president; Diane J. Mills, vice president and director of operations.

Operations Personnel: John Norwood, general manager, Little River Corp.; Kenneth Perdue, Robin James, Charles Odom, Bobby Wood, Deborah Beddingfield, branch managers; Barbara Preddy, office manager.

60 Shipley Propane

415 Norway Street

York, PA 17403

Phone: 717-848-4100 • Fax: 717-854-2274

E-mail: rkoller@shipleyenergy.com

Web site: www.shipleyenergy.com

Founded: 1998

Owners: Shipley Group

Outlets: 1

States: 2

Customers: 7,600

2004 fiscal year retail gallons: 4,000,000

2004 fiscal year wholesale gallons: N/A

Employees: 24

Bobtails: 10

Transports: N/A

Storage volume: 258,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: William S. Shipley III, chief executive officer; Philip C. Schuchart, president.

Operations Personnel: Brian Mitz, vice president and general manager.

61 South Alabama Gas

602 Belleville Street

Evergreen, AL 36401

Phone: 251-578-2740 • Fax: 251-578-5412

E-mail: southalabamagas@earthlink.net

Founded: 1963

Owners: Municipal

Outlets: 9

States: 1

Customers: 20,000

2004 fiscal year retail gallons: 4,000,000

2004 fiscal year wholesale gallons: 550,000

Employees: 71

Bobtails: 11

Transports: N/A

Storage volume: 843,800 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 9-30-04

Officers: Gerald Borden, chief executive officer; Mark Burgess, chief operating officer; Dalton Campbell, chief financial officer.

Operations Personnel: Wayne Caylor, division supt.; Mike Presley, division supt.; Earl Ray Nealey, division supt.

62 Consolidated Energy Co.

910 Main Street

Jesup, IA 50648

Phone: 319-827-1211 • Fax: 319-827-3154

Web site: www.cecgas.com

Founded: 1999

Owners: Private

Outlets: 4

States: 1

Customers: 2,400

2004 fiscal year retail gallons: 3,440,000

2004 fiscal year wholesale gallons: N/A

Employees: 9

Bobtails: 8

Transports: N/A

Storage volume: 350,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 9-30-04

Officers: Peter Reinertsen, president and chief executive officer; Dennis Donlea, vice president and chief operating officer; Carol Ricklefs, secretary; Jeff Rummel, chief financial officer.

Operations Personnel: Gary Ploeger, Doug Ollendieck, Jason Donlea and Dale Ellsworth.

63 Nelson's Oil & Gas Inc.

1346 Galveston Ave.

Hot Springs, SD 57747

Phone: 605-745-4189 • Fax: 605-745-4188

E-mail: nelsonsoil@gwtc.net

Founded: 1962

Owner: Nelson Family

Outlets: 4

States: 1

Customers: N/A

2004 fiscal year retail gallons: 3,300,000

2004 fiscal year wholesale gallons: N/A

Employees: 20

Bobtails: 6

Transports: N/A

Storage volume: 33,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 9-30-04

Officers: Virginia Nelson, president; Brian Nelson, Richard Nelson

Operations Personnel: Richard Nelson.

64 Globe Gas Corporation

5843 Paramount Blvd.

Long Beach, CA 90805

Phone: 562-422-0405 • Fax: 562-428-5712

E-mail: globegas@aol.com

Founded: 1954

Owner: Karen Dixon

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Outlets: 1

States: 1

Customers: 530

2004 fiscal year retail gallons: 3,000,000

2004 fiscal year wholesale gallons: 1,000,000

Employees: 14

Bobtails: 5

Transports: 2

Storage volume: 78,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: N/A

Officer: Karen Dixon, president.

Operations Personnel: Ted Olsen, general manager.

65 TenBrook Sales, Inc.

700 S. Berkley Rd.

Kokomo, IN 46901

Phone: 765-459-3141 • Fax: 765-459-3144

Web site: www.tenbrooksales.com

Founded: 1938

Owners: Donald TenBrook, Forrest Fernung, Jerry TenBrook, Jeffrey TenBrook

Outlets: 3

States: 1

Customers: 6,000

2004 fiscal year retail gallons: 3,000,000

2004 fiscal year wholesale gallons: 515,000

Employees: 30

Bobtails: 6

Transports: 1

Storage volume: 165,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Donald TenBrook, president; Forrest Fernung, vice president; Jeffrey TenBrook, secretary; Jerry TenBrook, treasurer.

66 Sampson Bladen Oil & Gas

P.O. Box 469

Clinton, NC 28329

Phone: 910-592-4177 • Fax: 910-592-0504

E-mail: rclark3903@aol.com

Founded: 1936

Owners: Clark Brothers

Outlets: 2

States: 1

Customers: 3,700

2004 fiscal year retail gallons: 2,900,000

2004 fiscal year wholesale gallons: N/A

Employees: 30

Bobtails: 8

Transports: N/A

Storage volume: 180,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 10-31-04

Officers: Rogers H. Clark, president and chief executive officer; H. Manly Clark, vice president; David K. Clark, secretary-treasurer.

Operations managers: Hubert Kinlaw, manager, Elizabethtown, NC; Jason Pearson, manager, Clinton, NC.

67 Wells Propane Inc.

P.O. Box 485

Wells, NV 89835

Phone: 775-752-3421 • Fax: 775-752-3124

E-mail: meriksen@wrecwireless.coop

Web site: www.wellspropane.net

Founded: 1956

Owners: Eriksen Brothers

Outlets: 2

States: 1

Customers: 4,111

2004 fiscal year retail gallons: 2,900,000

2004 fiscal year wholesale gallons: N/A

Employees: 15

Bobtails: 9

Transports: N/A

Storage volume: 174,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Mike Eriksen, president; Tom Eriksen, vice president; Jay Eriksen, secretary and treasurer.

68 Blue Flame Gas Co., Inc.

37 Elm St.

Hoosick Falls, NY 12090

Phone: 518-686-7378 • Fax: 518-686-9028

E-mail: rliporace@blueflamegasco.com

Web site: www.blueflamegasco.com

Founded: 1943

Owners: Liporace family

Outlets: 2

States: 2

Customers: 6,800

2004 fiscal year retail gallons: 2,800,000

2004 fiscal year wholesale gallons: 4,900,000

Employees: 28

Bobtails: 7

Transports: 1

Storage: 138,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Ralph L. Liporace, president; Andrew Liporace, vice president

Operations Personnel: John Gometz, general manager.

69 Tri-State Propane

13488 W. Highway 72

Hiwasse, AR 72739

Phone: 479-787-5400 • Fax: 479-787-5400

Founded: 1996

Owner: John and Julie Holloway

Outlets: 1

States: 1

Customers: 2,900

2004 fiscal year retail gallons: 2,505,000

2004 fiscal year wholesale gallons: N/A

Employees: 10

Bobtails: 5

Transports: N/A

Storage volume: 108,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 10-01-04

Officers: John Holloway, president; Julie Holloway, secretary and treasurer.

70 Elkhorn Propane

Kinzua Road Box 60B

Warren, PA 74137

Phone: 814-723-4390 • Fax: 814-723-2890

E-mail: jbentley@fiveoaksinc.com

Web site: www.elkhornpropane.com

Founded: 1989

Owner: Thomas H. Rinehart

Outlets: 1

States: 2

Customers: 4,000

2004 fiscal year retail gallons: 2,450,000

2004 fiscal year wholesale gallons sold:

14,000,000

Employees: 6

Bobtails: 4

Transports: N/A

Storage volume: 120,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

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Officers: Jack L. Bentley, president.

Operations Personnel: Jeff Gazdak, area manager; April Brinker, office manager.

71 Porco Energy Corp.

1455 Route 9W, P.O. Box 910

Marlboro, NY 12542

Phone: 845-236-3600 • Fax: 845-236-7611

E-mail: jporco@porcoenergy.com

Web site: www.porcoenergy.com

Founded: 1954

Owner: Porco family

Outlets: 1

States: 2

Customers: 6,000

2004 fiscal year retail gallons: 2,271,000

2004 fiscal year wholesale gallons: N/A

Employees: 30

Bobtails: 8

Transports: N/A

Storage volume: 60,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Officers: Anthony Porco, chairman; Lillian Porco, president; Dominick Porco, vice president; Joseph Porco, secretary/treasurer.

Operations Personnel: Deborah Porco, credit manager; Kristy Werba, service manager; Tom Grunstra, sales manager; Gene Schumacher, oil division manager; Lori Daly, accounts manager; Gene Slater, officer manager.

72 L.A. Bexten Propane & Fuel Oil Inc.

6610 Sylvania-Petersburg Rd.

Ottawa Lake, MI 49267

Phone: 734-856-2655 Fax: 734-854-2592

E-mail: i.a.bexten@buckeye-express.com

Founded: 1945

Owners: David L. Hasbrouck and J. Deyo Hasbrouck

Outlets: 1

States: 2

Customers: 1,862

2004 fiscal year retail gallons: 2,257,074

2004 fiscal year wholesale gallons: N/A

Employees: 7

Bobtails: 4

Transports: N/A

Storage volume: 90,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: David L. Hasbrouck, president and secretary; J. Deyo Hasbrouck, vice president and treasurer.

73 Southern Indiana Propane Inc.

205 Main St.

Jasper, IN 47546

Phone: 812-482-5341 • Fax: 812-482-9323

E-mail: mhochgesan@aol.com

Web site: www.lpgas.net

Founded: 1993

Owners: Mike and Pat Hochgesang

Outlets: 2

States: 2

Customers: 3,000

2004 fiscal year retail gallons: 2,212,141

2004 fiscal year wholesale gallons: 250,000

Employees: 10

Bobtails: 5

Transports: 5

Storage volume: 156,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officers: Michael J. Hochgesang, president.

Operations Personnel: Ed Reed, general manager; Tom Moon, manager of Vincennes operations; and John Schroering, sales manager.

74 Ward's Home Appliance, LLC

P.O. Box 185

Elgin, NE 68636

Phone: 402-843-5621 • Fax: 402-843-5887

E-mail: wards01@gpcom.net

Founded: 1947

Owners: Richard Kalvelage Gift Trust

Outlets: 1

States: 1

Customers: 1,000

2004 fiscal year retail gallons: 2,211,082

2004 fiscal year wholesale gallons: N/A

Employees: 10

Bobtails: 6

Transports: 1

Storage volume: 48,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 12-31-04

Officer: James J. McNally, trustee

Operations Personnel: James J. McNally, general

manager.

75 George Propane Inc.

3 Berkshire Trail West

Goshen, MA 01032

Phone: 413-268-8360 • Fax: 413-268-0206

E-mail: mgeorge@georgepropane.com

Web site: www.georgepropane.com

Founded: 1994

Owners: Alfred H. George, Michael G. George

Outlets: 1

States: 1

Customers: 3,988

2004 fiscal year retail gallons: 2,032,098.5

2004 fiscal year wholesale gallons: 24,475.3

Employees: 22

Bobtails: 5

Transports: N/A

Storage volume: 60,000 gallons

Acquisitions: N/A

Gallons acquired: N/A

Fiscal year ends: 7-31-04

Officers: Alfred H. George, president and treasurer; Scott A. Bisbee, vice president; Michael C. George, clerk.

Operations Personnel: Michael G. George, general manager; Scott A. Bisbee, master plumber; Christopher M. George, IT manager; Doreen B. Mollison, controller.

76 H.R. Weaver Co., Inc.

5317 Rt. 9 West

Newburch, NY 12550

Phone: 845-561-4049 • Fax: 845-521-3442

E-mail: al@weavergas.com

Founded: 1928

Owners: Al Stillwaggon

Outlets: 1

States: 1

Customers: 6,172

2004 fiscal year retail gallons: 1,895,366

2004 fiscal year wholesale gallons: N/A

Employees: 17

Bobtails: 6

Transports: N/A

Storage volume: 108,000 gallons

Acquisitions: 4

Gallons acquired: N/A

Fiscal year ends: 12-30-04

Officers: Al Stillwaggon, president; Jeanne Stillwaggon, vice president.

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Operations Personnel: Bob McDaniel, customer/sales; Joe Hayden, service manager; Herby Decker, vehicle manager; Mary-Anne Garay, office manager.

77 Fred's Propane

326 Main Street
Derby, VT 05828
Phone: 802-776-4949 • Fax: N/A

Founded: 1993
Owners: Fred Oeschger
Outlets: 2
States: 1
Customers: 6,000

2004 fiscal year retail gallons: 1,846,243

2004 fiscal year wholesale gallons: N/A
Employees: 12
Bobtails: 5
Transports: N/A
Storage volume: 90,000 gallons
Acquisitions: N/A

Gallons acquired: N/A
Fiscal year ends: 9-30-04
Officers: Fred Oeschger, president.

Operations Personnel: Ken LaPlume, manager; Jeff Bean, manager.

78 Roy Bros. Oil & Propane

4 South Main Street
Ashburnham, MA 01430
Phone: 978-827-5280 • Fax: 978-827-3058

E-mail: mbingham@roybros.com
Web site: www.roybros.com

Founded: 1932
Owners: Marc Bingham
Outlets: 1
States: 2
Customers: 5,800

2004 fiscal year retail gallons: 1,569,622

2004 fiscal year wholesale gallons: N/A
Employees: 10
Bobtails: 5
Transports: N/A

Storage volume: 150,000 gallons
Acquisitions: N/A

Gallons acquired: N/A
Fiscal year ends: 9-30-04

Officers: Marc Bingham, president.

Operations Personnel: Bob Mallet, propane manager; Barbara Croteau, assistant to manager; Dave Croteau, driver manager; Bob Cote, energy sales advisor.

79 Basinger Inc.

704 W. Mill • Plainville, KS 67663
Phone: 785-434-4629 • Fax: 785-434-2068
E-mail: turnbulloil@ruraltel.net

Founded: 1992
Owner: Jeff Turnbull
Outlets: 3
States: 1
Customers: 630

2004 fiscal year retail gallons: 1,423,448

2004 fiscal year wholesale gallons: N/A
Employees: 5
Bobtails: 5
Transports: 1

Storage volume: 78,000 gallons
Acquisitions: 2
Gallons acquired: 1,600,000
Fiscal year ends: 7-31-04

Officers: Jeff Turnbull, president

Operations Personnel: Kirk Foster, operation manager.

80 Mesick Bottled Gas

2981 N. 7 Road
Mesick, MI 49668
Phone: 231-885-1056 • Fax: 231-885-2441

Founded: 1972
Owner: Patrick E. Sniff
Outlets: 1
States: 1
Customers: N/A

2004 fiscal year retail gallons: 1,400,000

2004 fiscal year wholesale gallons: N/A
Employees: 7
Bobtails: 3
Transports: N/A

Storage volume: 30,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: 12-31-04

Officers: Patrick E. Sniff.

81 Momence Bottle Gas Inc.

Rt. 1 & 17
Momence, IL 60954
Phone: 815-472-4814 • Fax: N/A

Founded: 1959
Owners: Ron and Kira Barker
Outlets: 1
States: 1
Customers: 2,000

2004 fiscal year retail gallons: 1,400,000

2004 fiscal year wholesale gallons: N/A
Employees: 7

Bobtails: 3
Transports: N/A
Storage volume: 40,000 gallons
Acquisitions: 2
Gallons acquired: 200,000
Fiscal year ends: 6-30-04

Officers: Ron Barker, president; Kira Barker, secretary and treasurer.

82 Mountain Propane Inc.

265 Chimacum Rd.
Port Hadlock, WA 98339
Phone: 360-385-6883 • Fax: 360-385-6914

E-mail: sales@mountainpropane.com
Web site: www.mountainpropane.com

Founded: 2001
Owners: Rick and Laurie Gore
Outlets: 1
States: 1
Customers: 2,400

2004 fiscal year retail gallons: 1,250,000

2004 fiscal year wholesale gallons: 100,000
Employees: 13
Bobtails: 3
Transports: N/A

Storage volume: 30,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: Dec.-04

Officers: Rick Gore, president; Laurie Gore, president.

Operations Personnel: Rick and Laurie Gore.

83 AAA Propane, Inc.

P.O. Box 1960
Pagosa Springs, CO 81147
Phone: 970-264-2650 • Fax: N/A

Founded: 1991
Owners: Rick Taylor
Outlets: 1
States: 1

Customers: 1300 +

2004 fiscal year retail gallons: 1,100,000

2004 fiscal year wholesale gallons: N/A
Employees: 4
Bobtails: 4
Transports: N/A

Storage volume: 54,000 gallons
Acquisitions: N/A
Gallons acquired: N/A
Fiscal year ends: 12-31-04



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Officers: Rick Taylor, president.

84 Mr. G Propane Inc.

5201 N. LaHoma Road

Mission, TX 78574

Phone: 956-581-1063 • Fax: 956-581-4574

E-mail: omar@mrgpropane.com

Web site: www.mrgpropane.com

Founded: 1979

Owner: Noemi Garcia

Outlets: 7

States: 1

Customers: 2,500

2004 fiscal year retail gallons: 870,000

2004 fiscal year wholesale gallons: 360,000

Employees: 25

Bobtails: 5

Transports: 1

Storage volume: 85,000 gallons

Acquisitions: 3

Gallons acquired: 125,000

Fiscal year ends: Aug-04

Officers: Omar Garcia, vice president; Zinnia Garcia, vice president.

Regional sales managers: Eddie Elizondo, Elsa loc.



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